

SECTION 14

ECONOMICS

The estimated capital requirements, project and fund drawdown schedules, operating costs, and required selling prices for representative project financial structures are presented in this section. All economics are based on mid-1977 dollars.

For estimating purposes, the complex was divided into five cost centers:

- (1) Coal Mine
- (2) Coal Preparation Plant
- (3) Process Plant
- (4) Power Plant
- (5) Offsites

For further economic analysis, sensitivities of required selling prices to the key parameters of capital investment, operating costs, and profitability level are summarized.

14.1 FIXED CAPITAL INVESTMENT

14.1.1 SCOPE

The preliminary fixed capital investment was estimated for a grassroots complex producing SNG, liquid fuels, and electric power from coal produced in a captive coal mine. The process plant portion of the complex consists of the principal process units described in Sections 4 and 5 and shown on the block flow diagram, Figure 4-1. (All figures and tables for this section have been placed at the end of the text.)

Necessary ancillary facilities are included, with such items as administration, warehouse, laboratory, changehouse, and related buildings and equipment; computer capability and communications systems; rolling stock, including trucks and automobiles for transportation within the confines of the complex; road paving and fencing; utilities distribution; and other items required for the efficient operation of an industrial complex of this magnitude.

14.1.2 SUMMARY

The estimated fixed capital investment for this complex is \$2.4 billion.

The total constructed costs, approximately \$2.2 billion, are shown for each of the unit areas in Table 14.1. To this have been added home office costs and sales taxes, which result in the total project fixed capital investment. Major equipment costs distributed by equipment classification for certain key units are shown in Table 14-2.

14.1.3 PROCEDURES

The estimate is considered to be within the -5, +20% accuracy range. It includes the cost of equipment, engineering, design and drafting, project management, field direct and indirect costs, procurement, contractor's fee, and supporting services. Allowances for instrument checkout and mechanical run-in are also included.

14.1.4 BASIS FOR UNIT AREAS

The basis for the estimate for each unit is discussed in the following paragraphs.

The equipment estimate for the Coal Mine (Unit 8), is based on vendor pricing. The balance of the estimate consists of in-house costing of mine support facilities, initial mine cuts, and road building.

Key process unit estimates were developed using a combination of in-house pricing and vendor pricing information for major equipment. The totals for major equipment costs were then used with historical cost multipliers to obtain the total constructed cost estimate for each unit. The units in this category are listed below:

<u>Unit No.</u>	<u>Description</u>
9	Coal Preparation
10-1	Coal Storage
10	Coal Grinding and Drying
12	SRC Dissolving
13	SRC Atmospheric Distillation
14	SRC Vacuum Distillation
15	Pyrolysis
16	Pyrolysis Atmospheric Distillation
17	Sour Gas Compression
18	Process Gasification
19	Shift Conversion
21	Heavy Liquids Hydrotreating
22	Thermal Cracking
24	Naphtha Hydrotreating
27	Saturate Gas/Acid Gas Removal
28	Olefin Recovery and Polymerization
29	Hydrogen Recovery and Purification
30	SNG Purification
31	LPG Fractionation
33	Fuel Gas Generation
35	Steam and Power Generation
36	Process Waste Water Treating

The Oxygen Plant (Unit 11), the Selective Acid Gas Removal (Unit 20), the Fuel Gas/Acid Gas Removal System (Unit 34), all represent proprietary turnkey units. Estimates for these units were based on vendor quotations.

Coking (Unit 23), Naphtha Reforming (Unit 25), Olefinic Gas/Acid Gas Removal (Unit 26), and the Sulfur Plant (Unit 32) were estimated on the basis of capacities using in-house historical cost data.

The remaining offsite units were estimated on the basis of in-house historical information. These include the following:

<u>Unit No.</u>	<u>Description</u>
37	Shops and Buildings
38	Fire Water System
39	Potable and Sanitary Water System
40	Raw Water System
41	Effluent Water Treating
42	Product Storage
43	Flare System
44	Site Preparation; Roads and Railroads
45	Instrument and Plant Air Systems

14.1.5 BASIS FOR COST CATEGORIES

The estimating procedures used for each cost category are detailed below:

A. Major Equipment Costs

Process and major equipment costs are based on vendor pricing combined with historical in-house experience. Vendor prices were solicited for certain special process equipment items where historical in-house pricing data were not completely applicable.

B. Constructed Cost

Constructed cost is estimated by applying an experience factor to major equipment cost. This factor includes the field direct and field indirect costs.

1. Field Direct Materials, Labor, and other Direct Costs. Field direct costs include:

- (1) Concrete, structural steel, piping, instrumentation, and electrical
- (2) Labor for construction of the various units

- (3) Other direct costs such as miscellaneous freight, instrumentation checkout and run-in services, soils investigation, nonproductive time, and taxes that cannot be allocated to specific unit areas but are considered direct costs

The labor costs reflect mid-1977 average hourly rates for the eastern interior coal region and expected labor productivity for that area. The estimate is based on the work being performed during a standard workweek defined as five 8-hour days, Monday through Friday. No provision for premium costs for scheduled overtime work is included. However, an allowance for limited nonscheduled overtime has been included.

2. Field Indirect Costs. Field indirect costs include:

- (1) Temporary construction facilities and costs related to the job and its working conditions, including craft subsistence and transportation
- (2) Field administration and field office expense
- (3) Construction equipment, small tools, and consumables
- (4) Payroll taxes, insurance, union welfare, fringe benefits, permits, and bonds

C. Home Office Costs

Engineering-construction home office costs include management and administration, process and project engineering, construction support, design, drafting, accounting, estimating, scheduling, cost engineering, procurement, expediting, inspection, stenographic, clerical, engineering construction fee, overhead, and direct expenses such as printing, reproduction, computer charges, communications, and travel.

D. Spare Parts

Costs for spare parts are included in working capital.

E. Sales Tax

5% sales tax and/or use tax is included for materials and equipment.

F. Escalation

Escalation for the period after mid-1977 is not included.

G. Contingency

No contingency allowance has been included.

H. Exclusions from Fixed Capital Investment Estimate

The following cost items, which normally amount to less than 1% of the Fixed Capital Investment, are excluded from the estimate:

- (1) Owner's expenses connected with project
- (2) All taxes, except sales and payroll taxes
- (3) Client's local, state, and federal permits
- (4) Premium time costs, except nonscheduled overtime premium
- (5) Piling and unusual foundation conditions
- (6) Process licensing fees

14.2 TOTAL CAPITAL REQUIREMENTS

In addition to the fixed capital investment, total capital requirements include: land acquisition and rights of way; initial charges of catalysts and chemicals; startup costs, construction financing, and provision for working capital.

Initial capital requirements for the five cost centers used for estimating operating costs are summarized in Table 14-3. The estimated total capital requirement of the project amounts to about \$2.75 billion exclusive of construction financing costs, which depend on the project schedule, fund drawdown, and method of financing the project. This is discussed in subsections 14.4 and 14.6.

The Fixed Capital Investment is summarized by cost centers in Table 14-4. A detailed list of catalysts and chemicals estimated to cost \$9 million is presented in Table 14-5. Startup, estimated to cost about \$148 million, is summarized in Table 14-6 with construction changes and additional first-year maintenance based on experience factors for the types of units used. Provisions for working capital estimated at about \$165 million are shown in Table 14-7.

Recurring capital expenditures for replacement of coal mining equipment are based on the costs and useful lives shown in Table 14-8. Annual expenditures are shown in the Cash Flow Case Evaluations discussed in subsection 14.7.

The allowance for mineral rights is included in annual operating expenses in the form of royalties.

14.3 PROJECT SCHEDULE

The estimated project design, engineering, procurement, construction, and startup schedule is shown in Figure 14-1. This schedule was developed based on an analysis of the design, procurement of schedule-controlling equipment, fabrication, erection, and construction schedules. The results indicate mechanical completion in 60 months and capacity production 1 year later.

The estimated time required for construction completion is based on unit and major equipment count and type. Critical delivery equipment was predicted to require up to 36 months from time of order. Historical data from previous projects provided a basis for development of the project schedule.

14.4 FUND DRAWDOWN SCHEDULE

The fund requirements during the design, engineering, procurement, construction, and startup periods are illustrated in Figure 14-2; fund requirements are shown for 6-month intervals. The cumulative fund drawdowns are shown in Figure 14-3.

The Figure 14-2 and 14-3 fund drawdown schedules were developed based on the sum of the estimated fund requirement schedules for the five separate cost centers. These fund expenditure estimates were based on the construction schedule and experience gained from prior projects.

14.5 OPERATING COSTS

Estimated operating costs for each of the five cost centers are summarized in Table 14-9. Supporting details for the separate cost centers and elements are shown in Tables 14-10 through 14-18, which follow. The total projected annual operating costs are \$294 million.

14.5.1 GENERAL BASIS

The economic analysis is based on a plant operating period of 20 years. The operating rate is 330 stream days per year, equal to a 90.4% operating factor except for the first year of operation, when the complex is assumed to produce at a rate equal to 50% of capacity. The power plant is assumed to operate on a continuous basis 365 days per year, at an 80% operating factor. During periods of fuel gas gasifier maintenance shutdowns, the gas turbine units will be operated on fuel oil. In case of partial fuel gas supply curtailment, both fuel gas and oil can be fired together.

Plant overhead/administration is based on an estimated requirement for administrative and support personnel consisting of plant management, accounting, personnel, first aid, cafeteria, fire and safety, quality assurance, engineering, motor pool, material control, and other support personnel and associated indirect materials and supplies. A payroll burden of 35% of total payroll cost for direct operation and maintenance labor plus supervision was used. The general and administrative expense is based on 1.5% of the total operating cost. Property tax and insurance is based on 2.75% of the initial fixed capital investment.

Estimated manpower requirements for the complex are summarized in Table 14-10; they amount to approximately 2800 people.

Annual maintenance costs are summarized in Table 14-11.

14.5.2 BASIS FOR COST CENTERS

The basis for estimating the annual operating costs for each cost center are presented below.

A. Coal Mine

A royalty of \$1.50 per ton of clean coal was used. Operating supplies consist of explosives and associated supplies used in the mining operation. Equipment operating costs shown in Table 14-8 include operating and maintenance materials. Direct costs for operating labor and supervision are shown in Table 14-12. Maintenance labor and supervision are shown in Table 14-13. Payments to the Union Welfare Fund of \$1.55 per ton of clean coal are also included together with miscellaneous expenses, which consist of permits, bonds, and land reclamation.

B. Coal Preparation

Operating and maintenance labor for the coal preparation area are shown in Table 14-14. The total cost of maintenance is approximately 3% of the fixed capital investment. This is considered to be composed of 30% plant labor and 70% material.

C. Process Plant

Catalysts and chemicals required for the process plant are shown in Table 14-5. Operating and maintenance labor are detailed in Table 14-15. The cost of maintenance amounts to approximately 4% of the fixed capital investment as shown in Table 14-11. This is considered to be composed of preventive and routine work (60%) carried out by plant maintenance labor, and major maintenance tasks (40%) carried out by contract labor during unit shutdowns. The routine work is composed of 40% labor and 60% material.

D. Power Plant

Operating and maintenance labor are shown in Table 14-16. Total annual maintenance costs correspond to 1 mil per average production kW/h.

E. Offsites

Annual consumption and cost of chemicals for water treatment are shown in Table 14-17. Operating and maintenance labor are shown in Table 14-18. Total maintenance cost corresponds to 2% of fixed capital investment with about 40% allocated to labor and the balance to materials.

14.6 FINANCIAL PARAMETERS

14.6.1 FINANCIAL STRUCTURE

Economics were developed for three types of project financial structures:

- (1) 100% equity capital
- (2) Borrowed capital: 65% of the total investment borrowed at 9% interest, with principal repaid in equal installments over the 20-year project term; all working capital borrowed for the 20-year term; a loan commitment fee of 0.75% on funds not yet drawn down during the construction period
- (3) A nonprofit (0% discounted cash flow rate of return) or breakeven boundary case

14.6.2 RETURN ON INVESTMENT

For each of the above cases a discounted cash flow (DCF) rate of return after taxes is specified and the revenue required to meet this objective calculated. The DCF computations take into consideration the 10% depletion allowance on the coal mine operation, depreciation allowances as described below, an investment tax credit of 10%, and a combined income tax rate of 52% for state and federal taxes. It was estimated that 90% of the fixed capital investment is eligible for the investment tax credit. It has been assumed that the plant will be operated as an integrated subsidiary of profit-making industries that can write off initial losses against current earnings for tax purposes.

Useful lives for asset depreciation purposes conform with the minimum provided in the Depreciation Guidelines and Rules, Revenue Procedure 62-21. The double declining balance method of depreciation was used. An 8-year useful life was used for coal mine depreciation based on the guidelines for the mining industry. The guidelines for the chemicals and allied products industry under group three, "Guidelines for Manufacturing," were used to establish an 11-year useful life for the Coal Preparation and Process Plants. The guidelines for a steam production plant for the production of electricity for electric utilities, group four, were used as a basis for a 28-year useful life of the power plant.

14.7 REQUIRED PRODUCT SELLING PRICE

The revenue required to achieve a specific DCF was calculated for each of the three financial structure cases.

The results for the base cases are summarized in Table 14-19, which shows the contribution of each of the five cost centers to the total required revenue. The computer printouts for the cash flow case evaluations representing each of the three types of financing are shown in Table 14-20 through 14-22.

Table 14-20 contains the cash flow for the case of private ownership with 100% equity financing with a 12% DCF after tax rate of return on equity. The required revenue after taking credit for the byproduct sulfur at \$60 per ton, ammonia at \$140 per ton and "needle coke" at \$150 per ton is \$807 million per year. Table 14-21 contains the cash flow for the case of private ownership with 65% debt and 9% per year interest. The required revenue is reduced to \$585 million by debt financing. Table 14-22 contains the cash flow for the breakeven case with no return on invested funds. The resulting revenue requirement is \$294 million per year.

For the typical case, the plant produces annually approximately 187,000 billion Btu and 7.0 billion kWh of electrical power. The selling prices required to achieve the required revenue are represented by the following linear equation:

$$\begin{aligned} \text{Required Revenue} = & (\text{fuel price}) \times (187 \times 10^{12} \text{ Btu}) + (\text{power price}) \\ & \times (7.0 \times 10^9 \text{ kWh}) \end{aligned}$$

For the typical cases, the relationship between required selling prices for the three project structures is shown graphically in Figure 14-4.

14.8 SENSITIVITY ANALYSIS

The sensitivity of the required revenues to variations in selected variables was analyzed. The results indicate that the effect on the required selling prices of a 10% change in cost elements is as follows:

<u>Cost Element</u>	<u>% Change in Required Selling Price</u>	
	<u>100% Equity</u>	<u>65% Debt</u>
Operating costs	5.3%	4.2%
Capital associated costs	8.5%	8.0%
Run-of-mine coal cost	2.5%	3.7%
Clean coal cost	2.5%	4.0%

The effect on the required revenue of variations in the DCF is shown in Figure 14-5. Typical values follow:

<u>After Tax Rate of Return on Equity (%DCF)</u>	<u>Required Selling Price, % of Basic Case</u>	
	<u>100% Equity</u>	<u>65% Debt</u>
0	36	69
6	52	80
12	100	100
18	152	130

14.9 POSSIBLE PRODUCT MARKET VALUES

A brief assessment of possible product market values and the effect of the resulting project revenues on profitability was completed. The results are summarized below.

To obtain the possible market values, the projected characteristics of these products were compared with those of conventional crude-oil based products. This comparative evaluation included discussions with major petroleum/chemical companies and utility companies plus review of industry reports and current literature.

The possible unit sales values shown in Table 14-23 were used as a basis to illustrate the effect of sales values on the economics, also to perhaps stimulate further effort on establishing marketability and product values. The results indicate a possible annual revenue of approximately \$965 million which is 36% and 4% greater than required to achieve a 12% DCF with 65% debt financing and 100% equity financing, respectively.

The possible \$965 million annual revenue shown in Table 14-23 would result in the following DCFs:

65% debt - 20% DCF

100% equity - 13% DCF

Details of the cash flow analysis for the 65% debt case are shown in Table 14-24 and the sensitivity of DCF to change in revenue, fixed capital investment, and operating costs, are shown in Figure 14-6.

This analysis is considered only a starting point in the survey of possible U.S. market values for these products. The results, however, clearly emphasize the importance of definition of coal liquefaction product characteristics, marketability, and market values. This type of information should be developed for these products and also for all other coal liquefaction product types.

Table 14-1 - Fixed Capital Investment
(Base Case)

Unit No.	Description	Cost \$ Million
08	Coal Mine	231.310
09	Coal Preparation	64.035
10	Coal Storage, Grinding, and Drying	36.712
11	Oxygen Plant	181.800
12	SRC Dissolving	209.849
13	SRC Atmospheric Distillation	23.902
14	SRC Vacuum Distillation	27.970
15	Pyrolysis	16.103
16	Pyrolysis Atmospheric Distillation	1.880
17	Sour Gas Compression	5.492
18	Process Gasification	24.042
19	Shift Conversion	40.409
20	Selective Acid Gas Removal	48.633
21	Heavy Liquids Hydrotreating	83.804
22	Thermal Cracking	28.697
23	Coking	55.615
24	Naphtha Hydrocrating	19.221
25	Naphtha Reforming	12.847
26	Olefinic Gas/Acid Gas Removal	11.756
27	Saturate Gas/Acid Gas Removal	20.982
28	Olefin Recovery and Polymerization	3.307
29	Hydrogen Recovery and Purification	23.549
30	SNG Purification	21.156
31	LPG Fractionation	23.303
32	Sulfur Plant	33.700
33	Fuel Gas Generation	96.350
34	Fuel Gas/Acid Gas Removal	64.533
35	Steam and Power Generation	348.000
36	Process Waste Water Treating	9.283
37	Shops and Buildings	16.133
38	Fire Water System	5.880
39	Potable and Sanitary Water System	.391
40	Raw Water System	24.284
41	Effluent Water Treating	2.103
42	Product Storage	30.569
43	Flare System	1.454
44	Site Preparation, Roads and Railroads	15.493
45	Instrument and Plant Air Systems	4.000
	Total Direct Construction Cost	1,866.547
	Field Indirects at 16%	298.648
	Total Construction Cost	2,165.195
	Home Office Overhead and Fee at 10%	216.520
	Total	2,381.715
	Sales Tax	42.485
	Total Fixed Capital Investment	2,424.200
	Say	2,425.000

Account Code	Equipment Description	Coal Preparation Unit 9	Coal Storage Grinding and Drying Unit 10	SRC Dissolving Unit 12	SRC Atmospheric Distillation Unit 13	SRC Vacuum Distillation Unit 14	Pyrolysis Unit 15	Pyrolysis Atmospheric Distillation Unit 16	Sour Gas Compression Unit 17
.0500	Process feeders	1,015	45	22,259					
0900	Samplers	175	764						
1100	Columns				287	5,575	610	74	
1200	Vessels				47		244	22	166
1300	Heat ex-changers and condensers			16,545	2,357	1,617	5,327	445	628
1400	Furnaces and heaters			4,010	3,822	2,352			
1500	Pumps and drivers	980		5,301	344	1,476	75	25	
1600	Boilers								
1700	Cooling towers								
1800	Compressors and blowers	50		5,594	1,553		708	178	1,890
1900	Storage tanks	48							
2000	Material-handling equipment	17,768	17,110	133			714		
2100	Reduction equipment	1,330	1,396						
2200	Separation equipment	1,600	1,842				548		
2300	Concentration equipment								
2400	Agitators, mixers, and blenders			13					
2500	Reactors			53,538			131		
2600	Hoppers and bins	1,224							
2700	Classification and screening	2,412							
2800	Other major equipment	1,688	2,381	23		1,530			
Total major equipment		28,270	25,538	87,416	8,390	10,548	6,357	742	2,684

^aUnits 38, 39, and 43.

Gas Asses- ment Unit 17	Process Gasification Unit 18	Shift Conversion Unit 19	Heavy Liquids Hydrotreating Unit 21	Thermal Cracking Unit 22	Coking Unit 23	Naphtha Hydrotreating Unit 24	Naphtha Reforming Unit 25	Olefinic Gas/Acid Gas Removal Unit 26	Saturate Gas/Acid Gas Removal Unit 27	Olefin Recovery and Polymerization Unit 28
166	1,085	187	218	558	1,150	301	108	3,222	4,875	186
528	945	9,817	1,494	556	5,764	346	87	81	128	244
			8,997	2,121	760	4,242	945	1,112	1,711	643
			2,044	5,250	1,971	242	2,159			
			251	1,206	391	1,075	185	81	571	589
			977							59
590			5,567	448	410	1,071	1,149			
					91			58	58	
			2,110					121	196	
					12,500					
			4,280	5,498	15,192		1,030	1,094		
					272					
					341		55	5	7	
384	9,648	14,872	34,518	9,304	22,555	7,417	5,679	4,950	7,564	1,152

B

Table 14-2 - Major Equipment Costs
(\$000)

Hydrogen Recovery and Purification Unit 29	SNG Purification Unit 30	LPG Fractionation Unit 31	Fuel Gas Generation Unit 33	Steam and Power Generation Unit 35	Process Waste Water Treating Unit 36	Raw Water System Unit 40	Effluent Water Treating Unit 41	Other Utilities ^a	Product Storage and Tank Farm Unit 42	Account Code Total
										23,319
										959
										16,014
2,172	560	205	1,796	217	887					13,590
181	1,634	62	16,536	457		75				76,206
		750		1,490		53				
										22,110
17	81	260	840	242	1,631	71	292	563	16,189	977
		41								12,742
						12,742				
										23,576
		945								16,502
										38,875
										2,949
										15,085
										12,500
										15
325	1,125	5,150	5,046	558	248	456	5	12	14,808	75,056
										1,496
										2,412
10,374	2,059	12,843	231,015			2,722	875	25		263,243
		8,508								
15,069	9,572	10,311	38,311	231,770	3,521	17,561	1,245	689	20,279	631,395

Table 14-3 - Total Initial Capital Requirements
(\$ million)
(Base Case)

Item	Coal Mine	Coal Prep- aration	Process Plant	Power Plant	Offsites	Total
Fixed capital investment (See Table 14-4)	300.0	83.0	1432.0	452.0	158.0	2425.0
Initial catalysts and chemicals (See Table 14-5)	-	-	9.0	-	-	9.0
Startup cost (See Table 14-6)	10.0	6.5	112.5	14.5	4.5	148.0
Construction financing a	<u>36.0</u>	<u>10.0</u>	<u>180.0</u>	<u>56.5</u>	<u>19.5</u>	<u>302.0</u>
Depreciable investment	346.0	99.5	1733.5	523.0	182.0	2884.0
Working capital (a) (See Table 14-7)	-	-	-	-	-	165.0
Land, rights of way						3.0
Total capital requirement						3052.0

a Applicable to cases using 65% debt at 9% interest and 0.75% commitment fee only.

Table 14-4 - Fixed Capital Investment by Cost Centers
(\$ million)
(Base Case)

Cost Center	Unit		Constructed Cost		Fixed Capital Investment	
	Number	Description	Subtotal	Total	Total	By Cost Center
Mine	08	Mine		268.3		500
Coal Preparation	09	Coal Preparation		74.3		83
Process Plant	10	Grinding and Drying	17.0			
	11	Oxygen Plant	210.9			
	12	SRC Dissolving	243.4			
	13	SRC Atmospheric Distillation	27.7			
	14	SRC Vacuum Distillation	32.4			
	15	Pyrolysis	18.7			
	16	Pyrolysis Atmospheric Distillation	2.2			
	17	Sour Gas Compression	6.4			
	18	Process Gasification	27.9			
	19	Shift Conversion	46.9			
	20	Selective Acid Gas Removal	56.4			
	21	Heavy Liquids Hydrotreating	97.2			
	22	Thermal Cracking	33.3			
	23	Coking	64.5			
	24	Naphtha Hydrotreating	22.3			
	25	Naphtha Reforming	14.9			
	26	Olefinic Gas/Acid Gas Removal	13.6			
	27	Saturate Gas/Acid Gas Removal	24.3			
	28	Olefin Recovery and Polymerization	3.8			
	29	Oxygen Recovery and Purification	27.3			
	30	SNG Purification	24.5			
	31	LPG Fractionation	27.0			
	32	Sulfur Plant	59.1			
	33	Fuel Gas Generation	111.8			
	34	Fuel Gas/Acid Gas Removal	74.9			
	36	Process Waste Water Treating	10.8	1,279.2		1,432
Power Plant	35	Steam and Power Generation		403.7		452
Offsites	10-1 37-39, 43,44	Coal Storage General Facilities	25.6 43.3			
	40	Raw Water System	28.2			
	41	Effluent Water Treating	2.4			
	42	Product Storage	35.5			
	45	Instrument and Plant Air Systems	4.7	139.7		158
		Total Constructed Cost		2,165.2	2,165.2	
		Home Office Cost			216.5	
		Sales Tax			42.5	
		Total Fixed Capital Investment			2,424.2	2,425

Table 14-5 - Process Plant Catalyst and Chemical Requirements
(Base Case)

Unit	Catalyst or Chemical	Initial Charge	Basis or Make-Up Requirement	Initial Charge (\$000)	Annual Use (\$000)	Cost
19	<u>Shift Conversion</u>	10,330 ft ³	3-yr life	1,770	590	
20	<u>Selective Acid Gas Removal</u>					
	Physical solvent	321,000 gal	2,140 gpd	142	312	
21	<u>Heavy Liquids Hydrotreating</u>					
	Catalyst (Co-Mo)	1,366,000 lb	3-yr life	2,526	842	
24	<u>Naphtha Hydrotreating</u>					
	Catalyst (Co-Mo)	151,900 lb	3-yr life	285	95	
25	<u>Naphtha Reforming</u>					
	Catalyst (Pt-Ra)	91,325 lb	5-yr life	1,250	250	
26	<u>Olefinic Gas/Acid Gas Removal</u>					
	Monoethanolamine	256,000 lb	1,200 lb/day	97	150	
	Sodium hydroxide	140 lb	70 lb/day	nil	38	
	Cellulose, asbestos and		5 lb/day	nil	nil	
	diatomaceous earth			1 gpd	1	
	Corrosion inhibitor			2 gpd		
	Antifoam					

Table 14-5 (Contd)

Unit	Catalyst or Chemical	Initial Charge	Basis or Make-up Requirement	Cost	
				Initial Charge (\$000)	Annual Use (\$000)
27	Saturate Gas/Acid Gas Removal				
	Monoethanolamine (100 wt%)	320,000 lb	1,500 lb/day	122	188
	Sodium hydroxide (50 wt%)	12 ton	6 TPD	2	277
	Corrosion inhibitor		1 gpd		nil
	Antifoam		2.5 gpd		1
	Diatomaceous earth		27 lb/day		1
28	Olefin Recovery and Polymerization				
	Lean oil	67,230 lb	900 lb/day	5	22
	Molecular sieve agent	114,100 lb	3-yr life	159	53
	Methanol injection		1,400 gpd	96	210
29	Hydrogen Recovery and Purification				
	Molecular sieve agent	350,700 lb	3-yr life	486	162
	Catalyst (cobalt-molybdenum)	968 ft ³	3-yr life	56	19
	Catalyst (zinc oxide)	452 ft ³	3-yr life	36	13
30	SNG Purification				
	Zinc oxide pellets	195 ft ³	3-yr life	15	5
	Methanation catalyst-fluidized	5,350 ft ³	2-yr life	500	250
	Methanation catalyst-fixed bed	763 ft ³	3-yr life	100	34
	Methanation oil	36,000 gal	0.6 gpm	40	315
	Diethylene glycol		1,543 gpd		14.5
31	LPG Fractionation				
	Sodium hydroxide (50 wt%)		0.5 TPD		24
	Sweetening reagent		1.0 lb/day		6

Table 14-5 (Contd)

Unit	Catalyst or Chemical	Initial Charge	Basis or Make-Up Requirement	Cost	
				Initial Charge (\$000)	Annual Use (\$000)
32	<u>Sulfur Plant</u>				
	Catalyst	31,000 ft ³	3-yr life	465	155
	ADA	23,338 lb	106 lb/day	146	219
	Vanadium	46,676 lb	161 lb/day	273	311
	Sodium carbonate	175,231 lb	7,291 lb/day	5	72
34	<u>Fuel Gas/Acid Gas Removal</u>				
	Physical solvent	480,000 gal	3,200 gpd	221	765
35	<u>Steam and Power Generation</u>				
	Sulfuric acid (93 wt%)	24,000 gal	322 TPY	8	15
	Sodium hydroxide (50 wt%)	30,000 gal	200 TPY	29	30
36	<u>Process Waste Water Treating</u>				
	Sodium hydroxide (50 wt%)	58,200 lb	4 TPD	12	198
	Phosphoric acid (100 wt%)		624 lb/day		42
				<u>8,846</u>	<u>5,808</u>
				<u>Say 9,000</u>	<u>6,000</u>

Table 14-6 - Startup Costs
(\$ million)
(Base Case)

Item	Coal Mine	Coal Preparation	Process Plant	Power Plant	Offsites	Total
<u>Prestartup</u>						
Construction Changes	0.0	2.5	43.0	4.5	1.5	51.5
Advance Hiring Recruiting, settling, training	4.9	0.5	3.6	1.1	0.5	10.6
<u>Payroll</u>						
Operating Personnel	2.0	0.3	1.2	0.5	0.3	0.3
Administrative	1.9	0.1	1.5	0.3	0.1	0.1
Payroll burden	1.0	0.1	0.9	0.3	0.1	0.1
Payroll Subtotal	4.9	0.5	3.6	1.1	0.5	10.6
Prestartup Subtotal	9.8	3.5	50.2	6.7	2.5	71.7
<u>Operating</u>						
Contract Operating Assistance	0.0	0.4	4.4	1.2	0.6	6.6
Support Maintenance	0.0	2.5	58.0	6.5	1.5	68.5
Operating Subtotal	0.0	2.9	62.4	7.7	2.1	75.1
Total Startup Costs	9.8	6.4	112.6	14.4	4.6	147.8
Say	10.0	6.5	112.5	14.5	4.5	148.0

Table 14-7 - Estimate of Working Capital Requirement^a
(\$ million)
(Base Case)

Item	Coal Mine	Coal Prep- aration	Process Plant	Power Plant	Offsites	Total
Coal feed inventory (14 days)	0	7.5	0	0	0	7.5
Finished product inventory (30 days)	15.0	1.1	20.5	6.6	2.1	45.3
Spare parts inventory (1% of fixed capital investment)	3.0	.8	14.3	4.5	1.6	24.2
Budget for current expenses (30 days)	15.0	1.1	20.5	6.6	2.1	45.3
Accounts receivable (30 days)	19.0	2.3	34.8	8.5	2.9	67.5
Credit for accounts receivable (30 days)	<u>(10.0)</u>	<u>(0.5)</u>	<u>(9.5)</u>	<u>(2.9)</u>	<u>(0.9)</u>	<u>(23.8)</u>
Total	42.0	12.3	80.6	23.3	7.8	166.0
Say						165.0

^a Applicable to cases using 65% debt at 9% interest and 0.75% commitment fee only.

Table 14-8 - Coal Mine Equipment
(Base Case)

Quantity	Item	Unit Cost (\$/000)	Total Cost (\$/000)	Operating Cost (\$/000/Year)	Operation (Hours/Year)	Life (hours each)	Replacement Schedule (Years)
6	Dragline (175 yd ³)	31,000	186,000	17,490	40,600	--	20
6	Coal shovel (12 yd ³)	1,200	7,200	900	27,600	50,000	11
15	Rotary drill (crawler mounted)	670	10,050	4,587	73,600	30,000	6
24	Coal hauler (120 T)	335	8,040	3,440	25,800	25,000	5
6	Dozer with ripper	235	1,410	480	27,600	15,000	3
3	Reject hauler (120 T)	335	1,005	604	22,000	25,000	5
6	Scraper (35 yd ³)	305	1,830	718	14,600	15,000	6
12	Grader	95	1,140	470	58,800	15,000	3
6	Rubber-tired dozer	140	840	464	27,600	15,000	3
12	Track dozer	190	2,280	895	55,200	15,000	3
6	Sprinkler truck	160	960	366	29,600	15,000	3
6	Trac-drill with compressor	90	540	68	8,700	15,000	10
6	Front-end loader	140	840	250	13,600	15,000	7
3	Tire truck	40	120	8	6,000	20,000	10
2	Low boy with tractor	37	74	3	1,200	15,000	20
6	Fuel lube truck	45	270	94	25,400	15,000	3
6	Flatbed truck	8	48	46	32,200	20,000	8
6	ANFO mix truck	50	300	109	29,400	15,000	3
6	Explosive truck	15	90	43	29,400	20,000	4
6	Mine pumping system	50	300	50	9,000	30,000	20
2	Hydraulic crane (15 T)	200	400	23	4,800	15,000	9
1	Mobile crane (50 T)	430	430	8	1,500	15,000	15
6	Welding truck	20	120	30	19,000	15,000	5
6	Electrical truck	25	150	23	15,200	15,000	6
5	Dump truck (10 T)	10	50	21	14,200	15,000	5
6	30-Passenger bus	30	180	25	11,200	15,000	8
60	Pickup	5	300	277	201,000	10,000	3
Total			224,967	31,492			
Less power cost (included in power plant)				11,880			
Equipment operating cost				19,612			

Table 14-9 - Annual Operating Cost Summary
(\$ million/year) (Base Case)

Item	Coal Mine	Coal Preparation	Process Plant	Power Plant	Offsites	Total
<u>Mine Royalty</u>	22.275	-	-	-	-	22.275
<u>Materials and Supplies</u>						
Operating supplies	13.542	.155	1.418	0.644	0.289	16.048
Equipment operation	19.612	-	-	-	-	19.612
Maintenance materials and						
Contract labor	1.746	44.383	8.800	2.554	57.483	
Catalysts and chemicals	-	<u>6.000</u>	-	<u>1.250</u>	<u>7.250</u>	
Total material and supplies	33.154	1.901	53.051	9.444	4.095	100.393
<u>Labor</u>						
Operating labor and supervision	13.910	0.518	4.728	2.146	0.964	.22.266
Maintenance labor and supervision	4.652	0.555	9.883	1.039	0.449	16.578
Payroll burden	6.463	0.376	5.114	1.115	0.494	13.562
Plant overhead	9.970	0.580	7.890	1.720	0.763	20.923
Union welfare	<u>23.000</u>	-	-	-	-	<u>25.000</u>
Total labor costs	57.995	2.029	27.615	6.020	2.670	96.329
<u>G and A Overhead</u>	4.500	0.095	1.767	0.470	0.169	7.001
<u>Miscellaneous Costs</u>	0.800					0.800
Property Taxes and Insurance	<u>8.250</u>	<u>2.283</u>	<u>39.380</u>	<u>12.430</u>	<u>4.345</u>	<u>66.688</u>
Total operating costs	126.974	6.308	120.563	28.364	11.277	293.486

Table 14-10 - Manpower Summary
(Base Case)

Item	Operating	Maintenance	Administration	Total
Administration			348	348
Coal mine	887	308		1,195
Coal preparation	33	22		55
Process plant	322	566		888
Power plant	141	57		198
Offsites	85	27		112
Total	1,468	980	348	2,796

Table 14-11 - Annual Maintenance Cost Summary
(\$ million)
(Base Case)

Unit No.	Description	Labor Including Payroll Burden	Contract Labor	Materials	Total	% of Fixed Capital Investment
08	<u>Mine</u>	6.280	None	31.492 ^a	37.772	b
09	<u>Coal Preparation</u>	0.750	None	1.746	2.496	3
10	<u>Process Plant</u>					
11	Grinding and Drying				0.762	4
12	Oxygen Plant				7.086	3
13	SRC Dissolving				10.904	4
14	SRC Atm Distillation				1.241	4
15	SRC Vacuum Distillation				1.452	4
16	Pyrolysis				1.047	5
17	Pyrolysis Atm Distillation				0.099	4
18	Sour Gas Compression				0.358	5
19	Process Gasification				1.562	5
20	Shift Conversion				2.101	4
21	Selective Acid Gas Removal				2.527	4
22	Heavy Liquids Hydrotreating				4.355	4
23	Thermal Cracking				1.865	5
24	Coking				3.612	5
25	Naphtha Hydrotreating				0.999	4
26	Naphtha Reforming				0.667	4
27	Olefinic Gas/Acid Gas Removal				0.609	4
28	Saturate Gas/Acid Gas Removal				1.089	4
29	Olefins Recovery and Polymerization				0.170	4
30	Hydrogen Recovery and Purification				1.223	4
31	SNG Purification				1.372	5
32	LPG Fractionation				1.210	4
33	Sulfur Plant				1.314	3
34	Fuel Gas Generation				6.261	5
35	Fuel Gas/Acid Gas Removal				3.356	4
36	Process Waste Water Treating				0.484	4
	Process Plant Total	13.342	23.090	21.293	57.725	4.03
35	<u>Steam and Power Generation</u>	1.403		8.800	10.203	c
10-1	<u>Offsites</u>					
37-39,	Coal Storage				0.579	2
43-44	General Facilities				0.980	2
40	Raw Water System				0.638	2
41	Effluent Water Treating				0.054	2
42	Product Storage				0.803	2
45	Instrument and Plant Air Systems				0.106	2
	Offsites Total	0.606	0.660	1.894	3.160	2
	Total	22.381	23.750	53.488	99.622	4.11

a Includes operating materials.

b See Tables 14-8 and 14-13.

c 1 mil/kWh.

Table 14-12 - Coal Mine Operating Labor and Supervision
(Base Case)

Category	Number of Employees		Salaries and Wages		Payroll Cost
	Per Shift	Total	(\$/Day)	(\$/Year)	
<u>Supervision</u>					
Pit superintendent		6		32,000	192
Chief mine engineer		1		30,000	30
Mine engineer		6		20,000	120
Shift foreman	4	25		22,000	550
Blast foreman	6	25		22,000	550
Dispatcher	1	5		22,000	110
Total supervision	13	68			1,552
<u>Operating Labor</u>					
Dragline operator	6	26	74.24		502
Dragline oiler	4	26	68.79		465
Dragline groundman	12	51	58.79		912
Coal shovel operator	6	26	54.28		434
Coal shovel groundman	6	26	59.56		403
Dozer operator (coal)	4	26	56.92		385
Coal haul driver	24	99	56.92		1,465
Rotary drill operator	12	48	56.92		710
Rotary drill helper	12	48	51.76		677
Truck driver reject	3	20	56.92		296
Scraper operator	6	12	56.92		178
Grader operator	4	17	56.91		385
R.T. dozer operator	6	26	56.91		385
Dozer operator (spoil)	12	35	56.92		755
Sprinkler truck driver		9	54.26		127
F.E. loader operator		5	56.92		104
Trac-drill driller		6	56.92		89
Trac-drill helper		4	54.26		85
Fuel lube driver	6	26	54.26		367
Fuel lube mechanic helper	6	26	54.26		367
ANFO truck driver	6	26	54.26		367
Loader/shooter	18	76	56.92		1,125
Utility man (laborer)	24	100	54.26		1,411
Misc. driver	6	25	54.26		364
Total operating labor	190	819			12,358
Total labor and supervision	203	887			13,910
Payroll burden					4,870
Total					18,780

Table 14-13 - Coal Mine Maintenance Labor and Supervision
(Base Case)

Category	Number of Employees		Salaries and Wages		Payroll Cost (\$000/Year)
	Per Shift	Total	(\$/Day)	(\$/Year)	
<u>Supervision</u>					
General shop supt.		1		29,000	29
Mechanical supt.		1		29,000	29
Electrical supt.		1		29,000	29
Mechanical foreman	2	9		22,000	198
Electrical foreman	2	9		22,000	198
Shop foreman	2	9		22,000	198
Agronomist		1		20,000	20
Total supervision	6	31			701
<u>Labor</u>					
Mechanic, First Class	7	24	59.56		372
Mechanic, Second Class	15	32	56.92		474
Electrician, First Class	6	26	59.56		403
Electrician, Second Class	3	13	56.92		192
Welder	9	30	56.92		444
Mechanic's helper	15	32	54.85		456
Parts man	4	9	54.85		123
Tool man	3	13	54.85		185
Tire man	3	13	54.85		185
Misc. equipment operator	3	13	56.92		192
Misc. driver	6	16	54.26		226
Laborers	4	19	54.26		268
Rodman		6	54.26		85
Clerk		12	42.00		131
Typist		12	37.00		115
Draftsman		3	32.00		39
Agronomist helper		4	54.26		56
Total labor	78	227			<u>3,951</u>
Total labor and supervision	84	308			4,652
Payroll burden					<u>1,628</u>
Total					6,280

Table 14-14 - Coal Preparation Labor
(Base Case)

Category	Number of Employees		Salaries and Wages		Payroll Cost
	Per Shift	Total	(\$/Day)	(\$/Year)	(\$000/Year)
<u>Operating Labor</u>					
Area foreman	1	5		22,000	110
Operator	4	16	56.92		237
Helper	3	12	54.85		171
Total	8	35			518
Payroll burden					<u>181</u>
Total operating labor					<u>699</u>
<u>Maintenance Labor</u>					
Foreman	1	5		22,000	110
Journeyman	5	30	56.92		445
Payroll burden					<u>195</u>
Total maintenance labor					<u>750</u>

Table 14-15 - Process Plant Labor
(Base Case)

Category	Number of Employees		Salaries and Wages		Payroll Cost (\$000/Year)
	Per Shift	Total	(\$/Hour)	(\$/Year)	
<u>Operating Labor</u>					
Operating superintendent		1		33,000	33
Section manager		4		22,000	88
Shift superintendent	1	5		20,000	100
Shift foreman	5	20		17,500	350
Subtotal	6	30			571
<u>Operators</u>					
Unit 10	8	32			
Unit 11	5	20			
Unit 12, 13, 14	8	32			
Unit 15, 16, 18	6	24			
Unit 19, 20, 21	8	32			
Unit 22, 23	6	24			
Unit 24, 25	5	20			
Unit 17, 26, 27	5	20			
Unit 28, 29, 30, 31	7	28			
Unit 32, 33, 34	6	24			
Unit 36	2	8			
Boardman	2	8			
Laborer	5	20			
Subtotal	73	292	6.50		4,156
Total	79	<u>322</u>			4,728
Payroll burden					1,654
Total operating labor and supervision					<u>6,382</u>
<u>Maintenance Labor</u>					
Maintenance superintendent		1			
Craft foreman	4	40		33,000	33
Labor foreman	2	15		25,000	1,000
J Journeyman	32	373	9.00	20,000	300
General labor	16	137	5.50		6,983
Total	54	<u>566</u>			1,567
Payroll burden					9,883
Total maintenance labor and supervision					<u>3,459</u>
					<u>13,342</u>

Table 14-16 - Power Plant Labor
(Base Case)

Category	Number of Employees		Salaries and Wages		Payroll Cost
	Per Shift	Total	(\$/Hour)	(\$/Year)	(\$000/Year)
<u>Operating Labor</u>					
Superintendent		1		33,000	33
Asst. superintendent		1		25,000	25
Shift foreman/chemist	1	6		20,000	120
Clerk	—	1			<u>13</u>
Subtotal supervision	1	9			191
Control room	5	20	10.00		416
Turbine operator	10	40	7.50		624
Fireman	8	32	7.50		499
Oiler	10	40	5.00		<u>416</u>
Subtotal labor	33	<u>132</u>			<u>1,955</u>
Total		141			2,146
Payroll burden					<u>751</u>
Total operating labor and supervision					<u>2,897</u>
<u>Maintenance Shop</u>					
Foreman		2			44
J Journeyman	5	50	9.00	22,000	936
Janitor		3	5.50		34
Clerk	—	—			—
Total		<u>57</u>			1,039
Payroll burden					<u>364</u>
Total maintenance labor and supervision					<u>1,403</u>

Table 14-17 - Offsites Chemical Requirements
(Base Case)

Unit	Chemical	Annual Consumption (ton/Year)	Annual Cost (\$000)
40	<u>Clarifier</u>		
	Aluminum sulfate	900	116
	Lime	1,400	42
40	Polyelectrolyte polymer	100	132
	<u>Cooling Tower</u>		
	Gaseous chlorine	425	60
39	Inhibitor	290	600
	Dispersant	85	130
	<u>Potable Water</u>		
35 + Proc.	Sodium hypochlorite	44	11
	<u>Boiler Feed Water</u>		
	Chelant	27	54
	Hydrazine	25	80
	Trisodium phosphate	4	2
			1,227
			Say 1,250

Table 14-18 - Offsites Labor
(Base Case)

Category	Number of Employees		Salaries and Wages		Payroll Cost (\$000/Year)
	Per Shift	Total	(\$/Day)	(\$/Year)	
<u>Operation</u>					
<u>Supervision</u>					
Section manager		1		22,000	22
Day foreman		2		17,500	35
Shift foreman	1	3		17,500	53
Subtotal	1	6			110
<u>Labor</u>					
Unit 10	6	27			
Unit 39	2	9			
Unit 40	1	5			
Unit 41	2	10			
Unit 42	4	28			
Subtotal	15	79	6.50		854
Total	16	85			964
Payroll burden					337
Total operating labor and supervision					1,031
<u>Maintenance</u>					
Shift foreman	1	5		17,500	88
Journeyman	3	15	9.00		281
Laborer and painter	1	7	5.50		80
Total maintenance	5	27			449
Payroll burden					157
Total maintenance labor and supervision					606

Table 14-19 - Contribution of Cost Centers
to Required Annual Revenue (RAR)
(Base Case)

Category	Breakeven Case 0% DCF		12% DCF			
			100% Equity		65% Debt	
	RAR \$MM/Year	%	RAR \$MM/Year	%	RAR \$MM/Year	%
Coal mine	145.6	34.9	216.0	23.2	180.3	25.5
Coal preparation	10.6	2.5	28.3	3.0	20.4	2.9
Process plant	188.4	45.2	478.7	51.5	351.1	49.6
Power plant	52.8	12.7	150.8	16.2	113.4	16.0
Offsites	19.6	4.7	56.2	6.1	42.8	6.0
Total	417.0	100.0	930.0	100.0	708.7	100.0
Byproduct credit	123.0	29.5	123.0	13.2	123.0	17.4
Total energy products	294.0	70.5	807.0	86.8	585.0	82.6

Table 14-20 - Cash Flow Case Evaluation, Base Case - Central Location,
100% Equity, 12% DCF (constant mid-1977 \$ millions)

PERIOD	-5	-4	-3	-2	-1	1	2	3	4	5	6	7
LÉGÉNIEJ REQUISÉ RÉVÉNUT	0.000	0.000	0.000	0.000	0.000	403.558	807.117	807.117	807.117	807.117	807.117	807.117
MEILLEURE CORÉ	0.000	0.000	0.000	0.000	0.000	40.158	90.437	80.437	80.437	80.437	80.437	80.437
SULU	0.000	0.000	0.000	0.000	0.000	1.6.329	33.658	33.658	33.658	33.658	33.658	33.658
ARRORIA	0.000	0.000	0.000	0.000	0.000	0.355	0.355	0.355	0.355	0.355	0.355	0.355
*** TOTAL ***	0.000	0.000	0.000	0.000	0.000	466.936	929.867	929.867	929.867	929.867	929.867	929.867
(COSTS)												
MINE RENTAL	0.000	0.000	0.000	0.000	0.000	11.136	22.275	22.275	22.275	22.275	22.275	22.275
OPERATING SUPPLIES	0.000	0.000	0.000	0.000	0.000	6.024	16.048	16.048	16.048	16.048	16.048	16.048
CATALYSTS/CHIMICALS	0.000	0.000	0.000	0.000	0.000	3.025	7.250	7.250	7.250	7.250	7.250	7.250
OPER LABOR & SUPERVIS	0.000	0.000	0.000	0.000	0.000	22.166	22.166	22.166	22.166	22.166	22.166	22.166
PAYOUT BURDEN	0.000	0.000	0.000	0.000	0.000	13.562	13.562	13.562	13.562	13.562	13.562	13.562
PLANT OVERHEAD/ADMIN	0.000	0.000	0.000	0.000	0.000	20.923	20.923	20.923	20.923	20.923	20.923	20.923
UNION WELFARE FUND	0.000	0.000	0.000	0.000	0.000	11.500	24.000	24.000	24.000	24.000	24.000	24.000
G AND A OVERHEAD	0.000	0.000	0.000	0.000	0.000	7.001	7.001	7.001	7.001	7.001	7.001	7.001
RISK	0.000	0.000	0.000	0.000	0.000	9.000	0.000	0.000	0.000	0.000	0.000	0.000
MINING EQUIPMENT OPER.	0.000	0.000	0.000	0.000	0.000	19.612	19.612	19.612	19.612	19.612	19.612	19.612
MAINTENANCE MATERIAL	0.000	0.000	0.000	0.000	0.000	57.683	57.683	57.683	57.683	57.683	57.683	57.683
MAINTENANCE LABOR	0.000	0.000	0.000	0.000	0.000	16.378	16.378	16.378	16.378	16.378	16.378	16.378
PROPERTY TAX + INSUR	0.000	0.000	0.000	0.000	0.000	66.088	66.088	66.088	66.088	66.088	66.088	66.088
*** TOTAL ***	0.000	0.000	0.000	0.000	0.000	249.294	234.580	233.386	233.386	233.386	233.386	233.386
DEPREC - MINE	0.000	0.000	0.000	0.000	0.000	77.500	58.125	45.367	36.040	27.819	25.623	19.427
DEPREC - COAL PREP	0.000	0.000	0.000	0.000	0.000	20.250	15.572	8.073	6.572	5.073	5.073	5.073
DEPREC - PROCESS PLT	0.000	0.000	0.000	0.000	0.000	282.454	231.099	189.081	154.073	126.572	104.561	93.295
DEPREC - POWER PLANT	0.000	0.000	0.000	0.000	0.000	33.321	30.471	28.731	26.919	24.775	23.334	21.361
DEPREC - OFF-SITES	0.000	0.000	0.000	0.000	0.000	16.250	14.625	13.153	11.440	10.062	9.295	8.036
DEPREL - ALL ALLOWANCE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
COST + DEPL + DEPL	0.000	0.000	0.000	0.000	0.000	679.569	633.738	581.400	529.407	489.750	461.734	442.608
PROFIT BEFORE TAX	0.000	0.000	0.000	0.000	0.000	-214.637	286.129	348.467	400.460	440.087	405.133	487.179
INCOME TAXES	0.000	0.000	0.000	0.000	0.000	-111.61	148.767	161.426	208.339	228.493	233.349	255.349
TAX CREDIT	0.000	0.000	0.000	0.000	0.000	218.250	0.000	0.709	0.000	0.916	1.965	0.685
PROFIT AFTER TAX	0.000	0.000	0.000	0.000	0.000	115.224	137.342	167.973	192.227	212.158	226.608	233.930
AVERAGE ANNUAL NET PROFIT	242.934											
GROSS CF, OPERATIONS	0.000	0.000	0.000	0.000	0.000	545.493	847.694	959.267	426.424	440.742	376.926	363.292
ACCUM GROSS CASHFLOW	0.000	0.000	0.000	0.000	0.000	1633.493	1493.149	1617.480	232.979	270.935	3103.167	
INVESTMENT												
LAND	3.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
FIXED CAP INVESTMENT	90.000	100.000	510.000	1070.000	575.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
INITIAL CAT + CHEM.	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
START-UP COSTS	0.000	0.000	0.000	0.000	0.000	75.000	0.000	0.000	0.000	0.000	0.000	0.000
EQUIPMENT REPLACEMENT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
TOTAL FIXED INVEST	93.000	100.000	510.000	1070.000	575.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
WORKING CAP PAID IN	0.000	0.000	0.000	0.000	0.000	112.000	0.000	0.000	0.000	0.000	0.000	0.000
ACCUM GROSS CF TOTAL	-93.000	-273.000	-763.000	-1023.000	-2216.000	-1214.912	-160.724	-397.320	-11.609	370.933		
NET CASH FLOW	-93.000	-100.000	-510.000	-1070.000	-257.000	456.499	487.694	448.895	428.188	399.397	375.719	382.392
ACCU NET CASHFLOW	-93.000	-273.000	-763.000	-1023.000	-2510.000	-2151.501	-607-1214.912	-780.724	-387.328	-11.409	370.933	
---- NET CASH FLOW DISCOUNTED AT 12.0000 / PERIOD ----												
FACTORS												
PRESENT VALUE	-83.036	-133.95	-333.04	-636	-567	-372.114	220.005	161.301	154.404	104	128.522	108.088
CUMULATIVE VALUE	-83.036	-226.231	-569.539	-1622.342	-1642.342	-1266.543	-1058.806	-904.398	-775.803	-687.735	-567.585	

Table 14-20 (Contd)

PERIOD	8	9	10	11	12	13	14	15	16	17	18	19
INVENTORY:												
REQUIRED REVENUE	\$67,117	\$7,117	\$7,117	\$7,117	\$7,117	\$7,117	\$7,117	\$7,117	\$7,117	\$7,117	\$7,117	\$7,117
NETS & CDR	80,437	80,437	80,437	80,437	80,437	80,437	80,437	80,437	80,437	80,437	80,437	80,437
SULFUR	33,858	33,858	33,858	33,858	33,858	33,858	33,858	33,858	33,858	33,858	33,858	33,858
ARMOUR	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455
*** TOTAL ***	929,867	729,667	929,867	929,867	929,867	929,867	929,867	929,867	929,867	929,867	929,867	929,867
COSTS:												
MINE ROYALTIES	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275
OPERATING SUPPLIES	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048
CATALYSTS/chemicals,	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250
OPER LABOR & SUPERIN.	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166
PAYROLL BURDEN	13,562	13,562	13,562	13,562	13,562	13,562	13,562	13,562	13,562	13,562	13,562	13,562
PLANT OVERHEAD/ADMIN	20,913	20,913	20,913	20,913	20,913	20,913	20,913	20,913	20,913	20,913	20,913	20,913
UNION WELFARE FUND	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000
G AND A DUE RICARD	7,002	7,002	7,002	7,002	7,002	7,002	7,002	7,002	7,002	7,002	7,002	7,002
MISC	1,680	1,680	1,680	1,680	1,680	1,680	1,680	1,680	1,680	1,680	1,680	1,680
MINE EQUIPMENT OPER.	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612
MATERIAL - NAME MATERIAL	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483
MAIN - VANE LABOR	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576
PROPERTY TAX + INSUR	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688
*** TOTAL ***	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386
DEPREC - GENE PREP	16,653	12,071	10,853	12,914	9,686	7,474	9,773	7,397	7,397	7,397	7,397	7,397
DEPREC - GENE PROG	6,555	6,555	6,555	6,555	6,555	6,555	6,555	6,555	6,555	6,555	6,555	6,555
DEPREC - PROCESS PLT	93,205	93,205	93,205	93,205	93,205	93,205	93,205	93,205	93,205	93,205	93,205	93,205
DEPREC - POWER PLANT	19,835	18,418	17,103	15,881	11,747	13,693	12,615	11,607	11,607	11,607	11,607	11,607
DEPREC - OFF-SITES	7,712	6,992	6,262	5,606	5,086	5,494	5,086	4,994	4,994	4,994	4,994	4,994
DEPLETION ALLOWANCE	2,503	3,393	3,768	4,316	4,316	4,316	4,316	4,316	4,316	4,316	4,316	4,316
COST + DEPR + GEP	437,403	428,252	428,846	428,846	330,076	322,410	325,366	325,366	325,366	325,366	325,366	325,366
PROFIT BEFORE TAX	491,966	501,615	501,021	501,491	597,789	607,537	607,537	607,537	607,537	607,537	607,537	607,537
INCORE TAXES	252,621	261,610	262,021	263,370	312,890	312,277	312,277	312,277	312,277	312,277	312,277	312,277
TAX CREDIT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
PROFIT AFTER TAX	236,443	246,775	246,339	243,111	287,089	266,379	270,480	270,053	270,053	270,053	270,053	270,053
AVERAGE ANNUAL NET PROFIT	242,934											
GROSS OF OPERATIONS	380,660	375,661	376,493	379,111	322,591	323,203	322,120	322,425	321,627	321,167	322,591	321,440
ACCH GADS CASHFLOW	3,661,626	3,661,467	4,231,837	4,607,968	9,932,556	5,255,762	5,577,461	5,900,127	6,221,754	6,562,300	6,866,933	7,166,413
INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
FIXED CAP INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
INITIAL CAP + CHER.	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
START-UP COSTS	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
EQUIPMENT REPLACEMENT	0,266	7,592	7,725	7,200	19,991	0,950	0,840	16,667	0,264	0,000	19,447	0,000
TOTAL FIXED INVEST	0,266	7,592	9,225	7,200	19,991	0,950	0,840	16,667	0,264	0,000	19,447	0,000
WORKING CAP PAID IN	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
ACCUM GRADS OF TOTAL	751,278	113,517	148,182	185,093	212,536	247,679	280,069	310,544	342,711	374,615	405,076	437,223
NET CASH FLOW	280,396	268,139	364,655	365,941	323,203	321,280	305,576	321,147	321,147	302,603	321,403	321,403
ACCUM NET CASHFLOW	751,378	113,517	148,182	185,093	212,536	247,679	280,069	310,544	342,711	374,615	405,076	437,223
===== NET CASH FLOW DISCOUNTED AT 12,000 / PERIOD =====												
FACTORS	-229	-205	-183	-163	-140	-120	-104	-89	-74	-60	-46	-32
PRESENT VALUE	87,117	75,319	46,523	58,023	44,053	42,020	37,404	31,578	25,742	16,503	2,179	2,179
CUMULATIVE VALUE	-482,408	-407,074	-340,456	-240,268	-226,275	-196,266	-156,543	-125,265	-95,519	-66,179	-46,631	-25,472

Table 14-20 (Contd)

PERIOD	2.0
REVENUEJ	807.117
REBUNKED REVENUE	80.437
NET DT CASH	33.858
SULFU	8.155
AMMUNIA	
*** T O T A L ***	929.867
CCOSTSJ	
MINING ROYALTIES	22.275
OPERATING SUPPLIES	16.048
CATALYSIS/CHIMICALS,	7.250
OPEN LARG M/SUPPLY	22.150
PAYOUT BURDEN	13.562
PLANT OVERHEAD/ADMIN	20.923
UNION WELFARE FUND	23.003
G AND A OVERHEAD	7.001
RISIC	.800
MINE EQUIPMENT OPER.	19.612
Maintenance Material	57.463
Maintenance Labor	16.578
PROPERTY TAX + INSUR	66.688
*** T O T A L ***	293.396
DEPREC - HINE PREP	5.075
DEPREC - PROCESS PLT	0.000
DEPREC - POWER PLANT	11.807
DEPREC - OFF-SITES	5.566
DEPLETION ALLOWANCE	7.284
COST + DEPR + DEPL	323.213
PROFIT BEFORE TAX	606.649
INCOME TAXES	315.457
TAX CREDIT	0.000
PROFIT AFTER TAX	291.191
AVERAGE ANNUAL NET PROFIT	242.934
GROSS OF OPERATIONS	321.023
ACCON GR355 CASHFLOW	7507.437
INVESTMENTJ	
LAND	0.000
FIXED CAP INVESTMENT	0.000
INITIAL CAP + CHR.	0.000
START-UP COSTS	0.000
EQUIPMENT REPLACEMENT	0.000
TOTAL FIXED INVEST	0.000
WORKING CAP PAID IN	-112.000
ACCON GR355 OF TOTAL	4805.247
NET CASH FLO	523.023
ACCR NET CASHFLO	4805.247
----- NET CASH FLOW DISCOUNTED AT 12.000 / PERIOD -----	
FACTORS	.059
PRESENT VALUE	25.472
CUMULATIVE VALUE	-2.000

Table 14-21 - Cash Flow Case Evaluation, Base Case - Central Location, Total Complex,
65/35 Debt/Equity Ratio with 9% Interest, 20 Year Repayment (constant mid-1977 \$ millions)

	PERIOD	-5	-4	-3	-2	-1	1	2	3	4	5	6	7
REVENUE\$													
AGRICULTURE REVENUE	0.000	0.300	0.000	0.000	0.000	292,626	585,256	585,256	585,256	585,256	585,256	585,256	585,256
MEAT CURE	0.000	0.000	0.000	0.000	0.000	10,216	10,216	10,216	10,216	10,216	10,216	10,216	10,216
SULFID	0.000	0.000	0.000	0.000	0.000	16,429	33,153	33,153	33,153	33,153	33,153	33,153	33,153
ARMIA	0.000	0.000	0.000	0.000	0.000	4,727	4,727	4,727	4,727	4,727	4,727	4,727	4,727
*** TOTAL ***	0.000	0.000	0.000	0.000	0.000	354,002	708,006	708,006	708,006	708,006	708,006	708,006	708,006
EQUITY\$													
HOME OWNERS	0.000	0.000	0.000	0.000	0.000	0.000	11,138	27,275	27,275	27,275	27,275	27,275	27,275
OPERATING SUPPLIES	0.000	0.000	0.000	0.000	0.000	0.000	16,054	16,054	16,054	16,054	16,054	16,054	16,054
CATERING/FESTIVALS	0.000	0.000	0.000	0.000	0.000	0.000	3,525	7,250	7,250	7,250	7,250	7,250	7,250
OVER LABOR W/USERS	0.000	0.000	0.000	0.000	0.000	0.000	22,166	22,166	22,166	22,166	22,166	22,166	22,166
PAYROLL BONUSES	0.000	0.000	0.000	0.000	0.000	0.000	13,562	13,562	13,562	13,562	13,562	13,562	13,562
PLANT OVERHEAD/ADMIN	0.000	0.000	0.000	0.000	0.000	0.000	20,923	20,923	20,923	20,923	20,923	20,923	20,923
UNION WELFARE FUND	0.000	0.000	0.000	0.000	0.000	0.000	23,000	23,000	23,000	23,000	23,000	23,000	23,000
G AND A OVERHEAD	0.000	0.000	0.000	0.000	0.000	0.000	11,500	11,500	11,500	11,500	11,500	11,500	11,500
WISC A OVERHEAD	0.000	0.000	0.000	0.000	0.000	0.000	7,001	7,001	7,001	7,001	7,001	7,001	7,001
DINE EQUIPMENT OPER.	0.000	0.000	0.000	0.000	0.000	0.000	19,612	19,612	19,612	19,612	19,612	19,612	19,612
MAINTENANCE MATERIAL	0.000	0.000	0.000	0.000	0.000	0.000	57,483	57,483	57,483	57,483	57,483	57,483	57,483
MAINTENANCE LABOR	0.000	0.000	0.000	0.000	0.000	0.000	16,578	16,578	16,578	16,578	16,578	16,578	16,578
PROPERTY TAX + INSUR	0.000	0.000	0.000	0.000	0.000	0.000	66,488	66,488	66,488	66,488	66,488	66,488	66,488
INTEREST ON LOAN	0.000	0.000	0.000	0.000	0.000	0.000	16,711	16,711	16,711	16,711	16,711	16,711	16,711
INTEREST ON WCAP	0.000	0.000	0.000	0.000	0.000	0.000	14,850	14,850	14,850	14,850	14,850	14,850	14,850
*** TOTAL ***	0.000	0.000	0.000	0.000	0.000	0.000	424,733	451,469	451,469	451,469	451,469	451,469	451,469
DEPREC - RINE DEP	0.000	0.000	0.000	0.000	0.000	0.000	16,425	16,425	16,425	16,425	16,425	16,425	16,425
DEPREC - COAL DEP	0.000	0.000	0.000	0.000	0.000	0.000	11,527	11,527	11,527	11,527	11,527	11,527	11,527
DEPREC - INDUSTRIAL	0.000	0.000	0.000	0.000	0.000	0.000	31,520	28,955	28,955	28,955	28,955	28,955	28,955
DEPREC - COMMERCIAL	0.000	0.000	0.000	0.000	0.000	0.000	37,189	39,436	39,436	39,436	39,436	39,436	39,436
DEPREC - OFFICES	0.000	0.000	0.000	0.000	0.000	0.000	18,231	16,417	16,417	16,417	16,417	16,417	16,417
DEPREC - DEPT OF H&R	0.000	0.000	0.000	0.000	0.000	0.000	11,965	11,965	11,965	11,965	11,965	11,965	11,965
DEPREC - DEPT OF M&E	0.000	0.000	0.000	0.000	0.000	0.000	9,023	8,945	8,945	8,945	8,945	8,945	8,945
DEPREC - DEPT OF O&G	0.000	0.000	0.000	0.000	0.000	0.000	8,945	8,945	8,945	8,945	8,945	8,945	8,945
PROFIT BEFORE TAX	0.000	0.000	0.000	0.000	0.000	0.000	-146,421	-141,402	-42,828	-361	51,437	92,170	115,850
INCOME TAXES	0.000	0.000	0.000	0.000	0.000	0.000	-28,413	-73,529	-32,671	-188	26,747	47,928	50,242
TAX CREDIT	0.000	0.000	0.000	0.000	0.000	0.000	218,250	0,000	-709	-709	-916	-1,904	-1,904
PROFIT AFTER TAX	0.000	0.000	0.000	0.000	0.000	0.000	-44,032	-67,873	-39,449	-179	25,604	46,116	55,692
AVERAGE ANNUAL NET PROFIT	82,593												
GROSS CFA OPERATIONS	0.000	0.000	0.000	0.000	0.000	0.000	131,658	311,462	70,466	266,355	247,158	235,417	229,755
ACCR GROSS CASHFLOW	0.368	0.000	0.000	0.000	0.000	0.000	431,658	752,829	712,249	1306,839	1555,947	2182,214	2016,949
EQUITY INVESTMENT													
LAND CAP INVESTMENT	3,000	0.000	0.000	0.000	0.000	0.000	575,000	500,000	0,000	0,000	0,000	0,000	0,000
FIXED CAP INVESTMENT	90,000	10,000	50,000	10,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
INITIAL COSTS CHE	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
SYNTHETIC CEMENT	0,000	0,000	0,000	0,000	0,000	0,000	71,000	75,910	0,000	0,000	0,000	0,000	0,000
CERAMIC CEMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
CERAMIC FURNACE	11,947	1,240	1,240	1,240	0,000	0,000	15,146	0,000	0,000	0,000	0,000	0,000	0,000
EQUIPMENT REPAIRS	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
TOTAL FIXED INVEST	106,947	195,152	526,002	117,358	81,994	75,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
WORKING CAP PAID IN	0,000	0,000	0,000	0,000	0,000	0,000	16,002	16,002	0,000	0,000	0,000	0,000	0,000
STOVED CAPITAL	13,497	15,152	16,002	10,010	8,010	7,016	0,000	0,000	0,000	0,000	0,000	0,000	0,000
STOVED WORKING/CAP	0,000	0,000	0,000	0,000	0,000	0,000	16,000	0,000	0,000	0,000	0,000	0,000	0,000
ACCR GROSS CF TOTAL	-93,000	-213,000	-713,000	-551,740	-312,616	-254,446	21,026	21,026	21,026	21,026	21,026	21,026	21,026
LOAN REPAYMENT	0,000	0,600	0,000	0,000	0,000	0,000	93,912	93,912	93,912	93,912	93,912	93,912	93,912
WCAP PAYMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
NET CASH FLOW	-93,000	-213,000	-713,000	-551,740	-312,616	-254,446	21,026	21,026	21,026	21,026	21,026	21,026	21,026
ACCR NET CASH FLOW	-93,000	-213,000	-713,000	-551,740	-312,616	-254,446	21,026	21,026	21,026	21,026	21,026	21,026	21,026
----- NET CASH FLOW DISBURSED AT 12,000 / PERIOD -----													
FACTORS	*893	797	1,112	-6,534	*567	*507	482	482	482	482	482	482	482
PRESNT VALUE	-83,016	-163,495	-163,008	-13,491	-13,115	133,115	102,766	102,766	102,766	102,766	102,766	102,766	102,766
CUMULATIVE VALUE	-83,016	-226,531	-589,539	-53,129	-37,446	-16,076	-463,233	-37,446	-37,446	-37,446	-37,446	-37,446	-37,446
DEBT BALANCE	13,997	28,149	45,531	1147,661	1676,337	1784,335	1690,413	1596,501	1596,501	1596,501	1596,501	1596,501	1596,501
BAL WCAP LOAN	0,000	0,000	0,000	0,000	0,000	0,000	165,800	165,800	165,800	165,800	165,800	165,800	165,800

Table 14-21 (Contd.)

PERIOD	8	9	10	11	12	13	14	15	16	17	18	19
REVENUE												
REQUIRED REVENUE	585,236	585,236	585,236	585,236	585,236	585,236	585,236	585,236	585,236	585,236	585,236	585,236
HEELE COKE	80,337	80,337	80,417	80,417	80,437	80,437	80,437	80,437	80,437	80,437	80,437	80,437
SULFU	33,058	33,058	33,058	33,058	33,058	33,058	33,058	33,058	33,058	33,058	33,058	33,058
WARRIOR	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455
*** TOTAL ***	708,006	708,006	708,006	708,006	708,006	708,006	708,006	708,006	708,006	708,006	708,006	708,006
DEBT												
MINE AUTOMATION	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275
OPERATING SUPPLIES	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000	16,000
GENERAL & MAINTENANCE	7,450	7,450	7,450	7,450	7,450	7,450	7,450	7,450	7,450	7,450	7,450	7,450
PAYROLL/BENEFITS	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000	22,000
PLANT OVERHEAD/ADMIN	23,500	23,500	23,500	23,500	23,500	23,500	23,500	23,500	23,500	23,500	23,500	23,500
UNION WELFARE FUND	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000	27,000
LAND & OVERHEAD	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000	7,000
WISC	400	400	400	400	400	400	400	400	400	400	400	400
MINE EQUIPMENT OPER.	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000	19,000
MAINTENANCE MATERIAL	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483	57,483
MAINTENANCE LABS	16,278	16,278	16,278	16,278	16,278	16,278	16,278	16,278	16,278	16,278	16,278	16,278
PROPERTY TAX & INSUR	66,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000	66,000
INTEREST ON LIAB	101,25	101,25	101,25	101,25	101,25	101,25	101,25	101,25	101,25	101,25	101,25	101,25
INTEREST ON VCAP	16,050	16,050	16,050	16,050	16,050	16,050	16,050	16,050	16,050	16,050	16,050	16,050
*** TOTAL ***	409,661	401,209	392,257	384,304	375,652	377,400	356,948	350,468	342,044	333,502	325,140	316,688
DEPREC - MINE												
DEPREC - COAL PREP	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997
DEPREC - PROCESS PLT	10,030	10,030	10,030	10,030	10,030	10,030	10,030	10,030	10,030	10,030	10,030	10,030
DEPREC - POWER PLNT	22,256	20,666	19,190	18,517	17,830	17,153	16,475	15,800	15,125	14,448	13,770	13,093
DEPREC - OFF-SITES	8,724	7,652	7,047	6,320	6,336	6,340	6,340	6,340	6,340	6,340	6,340	6,340
DEPREC - OFFICE + ALMNT	10,950	13,397	17,789	15,533	16,533	15,755	15,755	15,755	15,755	15,755	15,755	15,755
COST + DEPR + ALMNT	518,116	518,315	525,429	549,184	425,461	437,455	400,887	396,880	390,135	380,164	359,304	351,958
PROFIT BEFORE TAX	149,190	141,691	152,317	162,481	282,545	290,561	301,119	311,126	317,871	337,482	338,102	343,048
INCOME TAXES	67,179	73,079	70,340	84,067	176,923	191,061	156,382	161,785	165,293	170,478	175,113	170,385
TAX CREDIT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
PROFIT AFTER TAX	62,011	68,012	73,237	76,125	135,021	139,459	146,337	149,349	152,578	157,386	162,389	161,963
AVERAGE ANNUAL NET PROFIT	211,166	235,309	239,014	185,220	189,524	192,476	195,724	200,649	203,916	207,053	211,933	216,722
GROSS CF, OPERATIONS												
ACCR CASH FLOW	220,115	239,333	210,162	258,176	114,140	332,931	352,407	322,131	321,880	313,786	312,889	313,786
INVESTMENT												
LAND	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
FED/CAP INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
INITIAL CAP & CHGR	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
START-UP COSTS	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
TIME DURING CONTR.	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
COMMITMENT FEES	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
EQUIPMENT AFFILIATES	-266	7,922	9,725	19,997	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
TOTAL FIXED INVEST	-266	7,922	9,725	19,997	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
WORKING CAP PAYDTH	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
BORROWED CAPITAL	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
BORROWED WORKING/CAP	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
ACCR GROSS CF, TOTAL	1205,001	1431,017	1457,401	1889,635	2035,769	2245,293	2338,929	2615,936	2816,391	3020,327	3207,033	3426,866
ACCR CASH FLOW REPAYMENT	93,514	92,012	93,913	91,012	93,912	92,912	93,912	91,012	93,912	93,912	93,912	93,912
NET CASH FLOW	116,490	131,709	132,222	137,792	72,221	22,612	97,124	87,145	106,453	110,021	119,694	119,694
ACCR NET CASH FLOW	454,013	588,403	11,881	856,653	926,823	1024,437	1122,161	1207,738	1313,799	1423,822	1517,517	1636,538
NET CASH FLOW DISCOUNTED AT 12.05%												
FACTORS	1,120	205	183	161	146	130	116	104	98	93	87	81
PRESENT VALUE	31,193	26,049	26,184	22,458	10,519	12,433	11,446	4,157	9,127	9,012	9,012	9,012
CUMULATIVE VALUE	-156,033	-131,224	-130,919	-84,431	-71,932	-51,440	-51,440	-43,725	-31,438	-27,345	-27,345	-27,345
DEBT BALANCE	1126,941	1033,029	939,217	845,205	751,293	677,381	669,557	375,643	261,733	187,421	33,002	33,002
BAL VCAP LOAN	165,000	165,000	165,000	165,000	165,000	165,000	165,000	165,000	165,000	165,000	165,000	165,000

Table 14-21 (Contd)

PERIOD	20
... TOTAL ...	
REVENUE	\$85,256
REBILLED REVENUE	50,337
VEHICLE COST	38,428
SALDO	8,455
	201,440
... TOTAL ...	
EXPENSES	
MINE ROYALTIES	22,275
OPERATING SUPPLIES	16,048
CATALYSTS/CHEMICALS,	7,250
OVER LABOR / JEWELLRY	22,166
PAYOUT BONDS	33,162
PLANT OPERATIONS/ADMN	20,923
UNION WELFARE FUND	23,000
G AND A OVERHEAD	7,001
MISC	400
MINE EQUIPMENT OPER.	19,412
MINE MAINTENANCE MATERIAL	17,413
MINE MAINTENANCE LABOR	16,178
PROPERTY TAX + INSUR	66,688
TAXES EST IN LIAN	0,000
INTEREST ON VCAP	0,000
	201,386
... TOTAL ...	
DEPREC - MINE	6,496
DEPREC - CHAL PREP	0,000
DEPREC - PROCESS PLANT	0,000
DEPREC - POWER PLANT	21,248
DEPREC - OFF-SITES	6,160
DEPRECIATION BALANCE	19,736
COST + DEPR + DEPL	359,424
PROFIT BEFORE TAX	308,582
INCORE TAXES	191,683
TAX CREDIT	0,000
PROFIT AFTER TAX	116,919
AVERAGE ANNUAL NET PROFIT	52,152
GOODS CF, OPERATIONS	222,927
ACCR GROSS CASHFLOW	4708,650
INVESTMENTS	
LAND	0,000
FIXED CAPITAL INVESTMENT	0,000
INITIAL CAP INVEST.	0,000
PLANT UP COSTS	0,000
CHARTERED CONSTR.	0,000
CHARTERED FEES	0,000
EQUIPMENT REPLACEHN	0,000
TOTAL FIXED INVEST	0,000
WORKING CAP PAID IN	-105,000
BORROWED CAPITAL	0,000
BORROWED WORKING CAP	0,000
ACCR GROSS CF TOTAL	3008,824
LOAN REPAYMENT	93,912
VEHICL REPARENT	165,000
NET CASH FLOW	109,012
ACCR NET CASHFLOW	1755,524
----- NET CASH FLN DISCOUNTED AT 12.000 / PERIOD -----	
FACTORS	0.95
BACKF VALUE	7,581
EMULATIVE VALUE	.000
DEBT BALANCE	7,000
SAL VCAP LOAD	0,000

Table 14-22 - Cash Flow Case Evaluation, Base Case - Central Location, Total Complex,
Breakeven Case - 0% DCF (constant mid-1977 \$ million)

PERIOD	-1	-1	-1	-2	-1	1	2	3	4	5	6	7	
REVENUE													
REVENUE	0.000	0.000	0.000	0.000	0.000	0.000	146.360	293.736	293.736	293.736	293.736	293.736	
REFINERIE COKE	0.000	0.000	0.000	0.000	0.000	0.000	46.210	60.437	60.437	60.437	60.437	60.437	
SULFUR	0.000	0.000	0.000	0.000	0.000	0.000	16.329	33.655	33.655	33.655	33.655	33.655	
AMMONIA	0.000	0.000	0.000	0.000	0.000	0.000	4.227	6.455	6.455	6.455	6.455	6.455	
... TOTAL ...	0.000	0.000	0.000	0.000	0.000	0.000	208.242	416.486	416.486	416.486	416.486	416.486	
EXPENSES													
MINE OPERALITES	0.000	0.000	0.000	0.000	0.000	0.000	11.139	22.275	22.275	22.275	22.275	22.275	
OPERATING SUPPLIES	0.000	0.000	0.000	0.000	0.000	0.000	5.075	10.048	10.048	10.048	10.048	10.048	
CATALYSTS/CHIMICALS	0.000	0.000	0.000	0.000	0.000	0.000	3.625	7.250	7.250	7.250	7.250	7.250	
OPER LABOR #1/SUPERVN	0.000	0.000	0.000	0.000	0.000	0.000	22.166	22.166	22.166	22.166	22.166	22.166	
PAYROLL BUREAU	0.000	0.000	0.000	0.000	0.000	0.000	13.562	13.562	13.562	13.562	13.562	13.562	
PLANT OPER/AVAILABILITY	0.000	0.000	0.000	0.000	0.000	0.000	20.923	20.923	20.923	20.923	20.923	20.923	
UNION WELFARE FUND	0.000	0.000	0.000	0.000	0.000	0.000	11.205	23.000	23.000	23.000	23.000	23.000	
GROSS A JOURNAL	0.000	0.000	0.000	0.000	0.000	0.000	7.601	7.601	7.601	7.601	7.601	7.601	
R&D	0.000	0.000	0.000	0.000	0.000	0.000	9.890	19.800	19.800	19.800	19.800	19.800	
MINE EQUIPMENT OPER.	0.000	0.000	0.000	0.000	0.000	0.000	19.612	19.612	19.612	19.612	19.612	19.612	
MAINTENANCE MATERIAL	0.000	0.000	0.000	0.000	0.000	0.000	57.483	57.483	57.483	57.483	57.483	57.483	
MAINTENANCE LABOR	0.000	0.000	0.000	0.000	0.000	0.000	16.578	16.578	16.578	16.578	16.578	16.578	
PROPERTY TAX + INSUR	0.000	0.000	0.000	0.000	0.000	0.000	61.038	66.688	66.688	66.688	66.688	66.688	
... TOTAL ...	0.000	0.000	0.000	0.000	0.000	0.000	249.294	293.386	293.386	293.386	293.386	293.386	
DEPREC - MINE	0.000	0.000	0.000	0.000	0.000	0.000	77.296	58.345	45.367	44.063	27.614	19.427	
DEPREC - CTDL PREP	0.000	0.000	0.000	0.000	0.000	0.000	20.720	15.502	11.672	8.723	6.325	6.562	
DEPREC - PRODC PLT	0.000	0.000	0.000	0.000	0.000	0.000	28.424	23.059	18.981	15.475	10.571	9.315	
DEPREC - POWER PLANT	0.000	0.000	0.000	0.000	0.000	0.000	33.321	30.941	26.731	24.773	23.004	21.381	
DEPREC - OFF-SITES	0.000	0.000	0.000	0.000	0.000	0.000	16.250	11.464	11.464	10.682	9.395	8.636	
DEPREC - ALLIANVANTE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
COST + DEPR + DEPL	0.000	0.000	0.000	0.000	0.000	0.000	379.569	643.738	581.400	529.407	489.780	461.734	
PROFIT BEFORE TAX	0.000	0.000	0.000	0.000	0.000	0.000	-71.327	-221.252	-164.914	-112.924	-73.294	-65.298	
INCOME TAXES	0.000	0.000	0.000	0.010	0.000	0.000	-245.070	-118.171	-85.755	-58.719	-46.113	-33.529	
TAX CREDIT	0.000	0.000	0.000	0.000	0.000	0.000	21.020	0.000	709	0.000	216	194	
PROFIT AFTER TAX	0.000	0.000	0.000	0.010	0.000	0.000	-70.947	-109.681	-76.450	-59.198	-34.265	-14.915	
AVERAGE ANNUAL NET PROFIT	2.571												
GROSS CF ² OPERATIONS	0.000	0.000	0.000	0.000	0.000	0.000	422.286	241.271	209.566	181.825	162.129	148.533	
ACCUM GROSS CASHFLOW	0.000	0.000	0.000	0.000	0.000	0.000	422.286	663.259	873.123	1034.946	1227.776	1365.049	
INVESTMENT													
LAND	3.000	6.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
FIXED CAP INVESTMENT	90.000	180.000	510.000	1070.000	577.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
INITIAL CAT + CHER.	0.420	0.420	0.420	0.420	0.420	0.000	9.000	0.000	0.000	0.000	0.000	0.000	
START-UP COSTS	0.000	0.000	0.000	0.000	0.000	0.000	75.000	0.000	0.000	0.000	0.000	0.000	
EQUIPMENT REPLACEMENT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	
TOTAL FIXED INVEST	93.000	180.000	510.000	1070.000	577.000	0.000	75.000	0.000	0.000	0.000	0.000	0.000	
WORKING CAP PAID IN	0.000	0.000	0.000	0.000	0.000	0.000	112.000	0.000	0.000	0.000	0.000	0.000	
ACCU GROSS CF TOTAL	-93.000	-273.000	-793.000	-1853.000	-2510.000	-2274.712-2043.441-1836.970-1659.209-1476.731-1366.733-1250.766							
NET CASH FLOW ACCUM NET CASHFLOW	-93.000	-180.000	-510.000-1070.000-2510.000-2274.712-2043.441-1836.970-1659.209-1476.731-1366.733-1250.766										
----- NET CASH FLOW DISCOUNTED AT 0.000 / PERIOD -----													
FACTORS	-1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	1.000	
PRESENT VALUE	-93.000	-160.000	-510.000-1070.000-2510.000-2274.712-2043.441-1836.970-1659.209-1476.731-1366.733-1250.766										
CUMULATIVE VALUE	-93.000	-273.000	-793.000	-1853.000	-2510.000-2274.712-2043.441-1836.970-1659.209-1476.731-1366.733-1250.766								

Table 14-22 (Contd.)

PERIOD	8	9	10	11	12	13	14	15	16	17	18	19
REVENUES												
REQUIRED REVENUE	293,736	293,736	293,736	293,736	293,736	293,736	293,736	293,736	293,736	293,736	293,736	293,736
NEED OF COKE	50,437	50,437	50,437	50,437	50,437	50,437	50,437	50,437	50,437	50,437	50,437	50,437
SULFUR	33,218	33,218	33,455	33,455	33,455	33,455	33,455	33,455	33,455	33,455	33,455	33,455
AMMONIA	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455
*** TOTAL ***	416,486	416,486	416,486	416,486	416,486	416,486	416,486	416,486	416,486	416,486	416,486	416,486
(COSTS)												
MINE OPERATING SUPPLIES	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275
CATALYSTS/ CHEMICALS	16,046	16,046	16,046	16,046	16,046	16,046	16,046	16,046	16,046	16,046	16,046	16,046
OPER. LABOR / SUPPLY	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250
PATROLL BURDEN	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166	22,166
PLANT OVERHEAD /ADM	13,592	13,592	13,592	13,592	13,592	13,592	13,592	13,592	13,592	13,592	13,592	13,592
UNION WELFARE FUND	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000	23,000
G AND A OVERHEAD	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001
MISC	.800	.800	.800	.800	.800	.800	.800	.800	.800	.800	.800	.800
MINE EQUIPMENT OPER.	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612
MAINTENANCE MATERIAL	52,443	52,443	57,403	57,403	57,403	57,403	57,403	57,403	57,403	57,403	57,403	57,403
MAINTENANCE LABOR	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576	16,576
PROPERTY TAX + INSUR	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688
*** TOTAL ***	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386	293,386
DEPREC - MINE	14,637	12,833	12,833	12,833	12,833	12,833	12,833	12,833	12,833	12,833	12,833	12,833
DEPREC - COAL PREP	6,555	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000
DEPREC - PROCESS PLT	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320	9,320
DEPREC - POWER PLANT	19,455	15,419	17,103	15,881	14,747	13,693	12,715	11,007	11,007	11,007	11,007	11,007
DEPREC - OFF-SITES	7,772	6,995	5,295	5,666	5,666	5,666	5,666	5,666	5,666	5,666	5,666	5,666
DEPLETION ALLOWANCE	2,533	3,385	3,786	4,332	3,165	4,979	3,085	6,934	6,934	6,934	6,934	6,934
COST + DEP + DELL	437,903	426,232	426,845	426,386	330,4078	327,410	325,326	325,326	325,326	325,326	325,326	325,326
PROFIT BEFORE TAX	-21,447	-11,766	-9,360	-6,900	86,406	89,076	91,160	90,916	92,107	93,031	91,294	92,442
INCOME TAXES	-11,137	-6,149	-4,607	-3,150	4,693	46,319	47,403	47,277	47,495	48,776	47,473	46,159
TAX CREDIT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
PROFIT AFTER TAX	-10,290	-5,668	-4,493	-3,312	41,476	42,756	43,757	43,660	44,421	44,655	43,821	44,362
AVERAGE ANNUAL NET PROFIT	2,671											
GROSS GP OPERATIONS	134,237	129,218	127,167	126,618	71,166	36,790	75,197	75,322	75,204	74,724	75,027	72,004
ACUM. GROSS CASHFLOW	1,636,655	1,655,873	1,693,840	2,025,527	4,095,695	2,175,475	2,251,172	2,326,794	2,402,193	2,470,922	2,525,519	2,627,590
LINEITEMS												
LAND	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
FIXED CAP INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
INITIAL CAP. CHG.	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
START-UP COSTS	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
EQUIPMENT REPLACEMENT	2,264	7,302	9,725	7,200	19,097	0,000	0,000	1,667	1,667	1,667	1,667	1,667
TOTAL FIXED INVEST	2,264	7,302	9,725	7,200	19,097	0,000	0,000	1,667	1,667	1,667	1,667	1,667
WORKING CAP PAID IN	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
ACUM. GROSS CF TOTAL	-1,096,793	-975,077	-856,315	-737,348	-678,277	-601,497	-526,640	-467,485	-392,544	-317,521	-261,471	-18,560
NET CASH FLOW DISCOUNTED AT 0.0000 / PERIOD -----												
NET CASH FLOW	133,373	121,716	118,222	116,448	59,071	76,740	59,153	74,857	59,153	74,724	59,180	75,010
ACUM. NET CASHFLOW	-1,096,793	-975,077	-856,315	-737,348	-678,277	-601,497	-526,640	-467,485	-392,544	-317,521	-261,471	-18,560
FACTORS	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000
PRESENT VALUE	133,373	121,716	118,222	116,448	59,071	76,740	59,153	74,857	59,153	74,724	59,180	75,010
CUMULATIVE VALUE	-1,096,793	-975,077	-856,315	-737,348	-678,277	-601,497	-526,640	-467,485	-392,544	-317,521	-261,471	-18,560

Table 14-22 (Contd)

PERIOD	20
REVENUE	
REQUIRED REVENUE	293,736
NEEDLE COKE	60,427
SULFU	33,658
ANODIA	8,455
*** TOTAL ***	416,486
COSTS	
RHE REVALUATES	22,275
OPERATING SUPPLIES	16,044
CATALYSTS/CHEMICALS	71,250
OPEN LABOR W/SUPERVN	22,166
PAYROLL BURDEN	13,562
PLANT OVERHEAD/ADMIN	20,923
UNION "ELFAR" FUND	23,000
G AND A OVERHEAD	7,001
MISC	1,800
RHE EQUIPMENT OPEN	19,612
MAINTENANCE MATERIAL	57,403
MAINTENANCE LABOR	16,578
PROPERTY TAX + INSUR	66,688
*** TOTAL ***	295,386
DEPREC - MINE	5,075
DEPREC - COAL PREP	0,000
DEPREC - PROCESS PLT	0,000
DEPREC - POWER PLANT	11,407
DEPREC - OFF-SITES	5,666
DEPLETION ALLOWANCE	7,284
COST + OPER + DEPL	323,213
PAL/FIT BEFORE TAX	93,268
INCOME TAXES	48,499
TAX CREDIT	0,000
PROFIT AFTER TAX	44,768
AVERAGE ANNUAL NET PROFIT	2,071
GROSS CF ^a OPERATIONS	74,600
ACCRU CRSSS CASHFLOW	2702,410
INVESTMENTS	
LAND	0,000
FIXED CAP INVESTMENT	0,000
INITIAL CAT + CHEM	0,000
START-UP COSTS	0,000
EQUIPMENT REPLACEMENT	0,000
TOTAL FIXED INVEST	0,000
WORKING CAP PAID IN	-112,000
Accru Gross CF Total	-9,000
NET CASH FLOW	166,630
ACCRU NET CASHFLOW	-9,000
----- NET CASH FLOW DISCOUNTED AT	0,000 / PERIOD -----
FACTORS	1,000
PRESENT VALUE	186,330
CUMULATIVE VALUE	-9,000

Table 14-23 - Possible Annual Sales Value

Products	Daily Output	Unit Sales Price (\$)	Annual Sales (\$ Million)
SNG	149 200 MMSCFD	4.25/Mft ³	\$ 209.3
LPG ₃	13 040 BPSD	13.50/Bbl	58.1
LPG ₄	2 114 BPSD	15.50/Bbl	10.8
Gasoline	34 822 BPSD	17.60/Bbl	202.2
Fuel Oil	27 020 BPSD	17.00/Bbl	<u>151.6</u>
			422.7
Coke, Needle Sulfur	1 625 TPD	150/Ton	80.4
Ammonia	1 710 TPD	60/Ton	33.9
	185	140/Ton	<u>8.5</u>
			122.8
Power	19 200 MW-hr ^a	30/MW-hr	<u>210.2</u>
Possible Annual Revenue			\$ 965.0
Required Annual Revenue:			
At 100% Equity @ 12%			\$ 930.0
At 65/35 Debt/Equity @ 12%			\$ 708.0
^a Average using 80% load factor.			

Table 14-24 - Cash Flow Case Evaluation, Base Case - Central Location, Total Complex, 65/35 Debt/Equity Ratio with 9% Interest, 20 Year Repayment Return on Investment Using Possible Product Values
(constant mid-1977 \$ millions)

PERIOD	-3	-4	-3	-2	-1	1	2	3	4	5	6	7
REVENUE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
REQUIRED REVENUE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
NETDE CURE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
SULFO A	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
ANOMIA	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
... TOTAL ...	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
GROSS												
MINE OPERATIONS	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
MINE EQUIPMENT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
CATERING SERVICES	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
OPER LABOR & MAINTENANCE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
PAID IN CAPITAL	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
PLANT OVERHEAD/ADMIN	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
UNION DEFENSE FUND	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
G AND A OVERHEAD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
MISC	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
MINE EQUIPMENT OPER.	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
MAINTENANCE MATERIAL	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
PROPERTY TAX & INSUR	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
INTEREST ON LIAH	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
INTEREST ON WFCAP	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
... TOTAL ...	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
GROSS - MINE PROD.	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
MINE - BUSINESS PL	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
MINE - PROD. MANT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
MINE - DEF. PAY	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
DEFICIT - DEF. PAY	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
DEFICIT - ALLOCANCE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
DEFICIT - ALLOCANCE	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
COST + DEPL	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
PROFIT BEFORE TAX	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
INCOME TAXES	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
TAX CREDIT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
PROFIT AFTER TAX	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
AVERAGE ANNUAL NET PROFIT	202.173											
GROSS OF OPERATIONS	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
ACCT GRADS CASHFLD	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
INVESTMENT												
LAND	2.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
PAID IN CAPITAL	0.000	100.000	510.000	1070.000	217.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
WORKING & CHM.	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
STICK-UP COSTS	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
INC DUR. CHMST.	0.000	1.000	1.000	1.000	1.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
COMMITMENT FEES	11.997	13.992	13.779	9.212	15.499	0.000	0.000	0.000	0.000	0.000	0.000	0.000
EQUIPMENT REPLACEMENT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
TOTAL FIXED INVEST	106.997	196.052	526.002	1176.388	811.994	72.000	0.000	0.000	0.000	0.000	0.000	0.000
WORKING CAP INVESTMENT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
BORROWED CAPITAL	13.997	14.352	16.002	110.610	711.076	0.000	0.000	0.000	0.000	0.000	0.000	0.000
BORROWED WORKING/CAP	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
ACCUR GROSS OF TOTAL	-93.500	-219.000	-185.000	-851.798	-912.668	-514.342	-199.847	315.059	721.087	1086.923	1124.516	1776.764
LIAW PAYMENT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
WICAT ARRENT	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000	0.000
NET CASI FUND	-93.500	-100.000	-510.000	-546.716	-507.918	324.412	309.383	111.793	293.216	261.921	245.801	258.316
ATTUR NET CASHFLOW	-93.500	-73.500	-78.000	-531.716	-922.668	-608.254	-237.571	94.123	347.039	615.263	661.084	1117.280
===== NET CASA FUND DISBURSED AT 20.011 / FERA100 =====												
FACTORS	0.03	0.04	0.05	0.06	0.07	0.08	0.09	0.10	0.11	0.12	0.13	0.14
PRESNT VALUE	-77.493	-126.072	-299.061	-334.312	-322.505	104.315	102.279	232	161	161	161	161
CUMULATIVE VALUE	-77.493	-205.471	-497.532	-530.074	-506.173	-474.591	-366.310	-246.319	-146.317	-151.267	-151.267	-151.267

Table 14-24 (Contd)

PERIOD	8	9	10	11	12	13	14	15	16	17	18	19
REVENUE	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200	\$12,200
MANUFACTURE REVENUE	101,432	101,432	101,432	101,432	101,432	101,432	101,432	101,432	101,432	101,432	101,432	101,432
SUPPLIES	11,855	11,855	11,855	11,855	11,855	11,855	11,855	11,855	11,855	11,855	11,855	11,855
AMERICA	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455	8,455
*** TOTAL ***	964,950	964,950	964,950	964,950	964,950	964,950	964,950	964,950	964,950	964,950	964,950	964,950
SCOTTS												
HOME ADVANTAGES	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275	22,275
OPERATING SUPPLIES	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048	16,048
CATALYSTS/CHIMICALS	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250	7,250
OPER LABOR & EQUIPMENT	22,168	22,168	22,168	22,168	22,168	22,168	22,168	22,168	22,168	22,168	22,168	22,168
PATROLL AUDIT	13,582	13,582	13,582	13,582	13,582	13,582	13,582	13,582	13,582	13,582	13,582	13,582
PLANT OPERATIONS/ADMIN	20,923	20,923	20,923	20,923	20,923	20,923	20,923	20,923	20,923	20,923	20,923	20,923
UNION WEFARANT	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000
G&O GENERAL FUND	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001	7,001
MISC EQUIPMENT USE	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612	19,612
MACHINE EQUIPMENT MAINTENANCE	16,518	16,518	16,518	16,518	16,518	16,518	16,518	16,518	16,518	16,518	16,518	16,518
Maintenance - Land	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688	66,688
PROPERTY TAX + INSUR	101,423	92,973	44,221	76,063	67,116	50,712	42,250	35,808	25,376	16,578	16,578	16,578
INTEREST ON WFCAP	14,850	14,850	14,850	14,850	14,850	14,850	14,850	14,850	14,850	14,850	14,850	14,850
*** TOTAL ***	409,663	401,209	392,157	384,304	375,852	367,000	358,548	350,476	342,044	333,592	325,140	316,638
DEPREC - MINE	17,198	12,961	11,599	11,130	10,144	8,285	7,559	7,177	6,552	7,250	5,422	8,928
DEPREC - COAL PREP	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997	5,997
DEPREC - PROJECT PLT	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000	10,000
DEPREC - SURF PLANT	22,226	19,120	18,720	18,320	18,320	18,320	18,320	18,320	18,320	18,320	18,320	18,320
DEPREC - OFF-SITES	8,774	11,822	10,987	11,097	11,097	11,097	11,097	11,097	11,097	11,097	11,097	11,097
DEPREC - ALL DRAINS	10,950	11,239	11,239	11,239	11,239	11,239	11,239	11,239	11,239	11,239	11,239	11,239
COSTS - DEPC	57,935	56,635	55,429	55,429	55,429	55,429	55,429	55,429	55,429	55,429	55,429	55,429
PROFIT BEFORE TAX	386,134	388,635	439,521	419,766	539,489	517,485	551,063	566,070	570,815	581,766	595,016	599,992
INCOME TAXES	280,700	207,210	222,951	228,534	236,492	230,193	235,396	248,906	304,959	310,424	311,976	312,000
TAX CREDIT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
PROFIT AFTER TAX	182,344	191,315	196,570	201,467	236,035	232,793	267,474	275,911	280,677	275,622	277,946	278,000
AVERAGE ANNUAL NET PROFIT	201,773											
GROSS CAP OPERATIONS	354,499	356,451	359,212	362,167	301,506	142,958	115,058	310,022	327,329	310,356	316,246	316,246
ACCM GROSS CAP CASHFLOW	317,114	353,565	387,807	423,175	451,398	481,945	530,453	533,453	616,734	627,386		
INVESTMENTS	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
LAND CAP INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
FACTORIAL CAP INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
WATER CAP INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
WAREHOUSE CAP INVESTMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
COMMITMENT FEE	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
EQUIPMENT RELEASER	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
TOTAL FIXED INVEST	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
WORKING CAP PAY IN	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
ABANDONED CAPITAL	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
ABANDONED WORKINGCAP	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
ACCM GROSS CF TOTAL	231,000	217,949	192,946	314,635	347,100	370,958	410,927	4,04,318	472,956	505,325	536,264	537,250
LOAN REPAYMENT	*3,912	93,912	93,912	93,912	93,912	93,912	93,912	93,912	93,912	93,912	93,912	93,912
WFCAP REPAYMENT	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000	0,000
NET CASH FLOW	269,283	252,027	255,405	261,225	255,225	248,946	251,021	208,479	220,876	233,357	217,027	212,351
ACCM NET CASHFLOW	137,704	143,704	149,036	215,162	234,715	254,6102	278,157	249,318	322,464	345,021	367,548	391,828
FACTORS	*0.03	*0.03	*0.03	*0.03	*0.03	*0.03	*0.03	*0.03	*0.03	*0.03	*0.03	*0.03
PRESENT VALUE	2,003	19,839	16,348	14,111	9,801	6,211	4,076	1,026	*0.03	*0.03	*0.03	*0.03
CUMULATIVE VALUE	-48,023	-77,104	-41,343	-47,535	-36,033	-23,541	-18,170	-6,259	-1,229	-1,229	-1,229	-1,229
----- NEW CASH FLOW DISCOUNTED AT 20.00% / PERIOD -----												

Table 14-24 (Contd)

PERIOD	20
(REVENUE)	
REQUIRED REVENUE	862,200
NEDDLE CORN	80,437
SUGAR	93,858
ANJUNA	8,495
... 0 0 7 4 L ...	364,950
(COSTS)	
MINE ADVANTAGES	22,275
OPERATING SUPPLIES	14,645
CAVALIERS CHEMICALS	17,710
OPZ LABOR WAGE & SUPERVISOR	22,166
PAYROLL BURDEN	13,562
PLANT OVERHEAD/ADMIN	20,925
UNION WELFARE FUND	23,000
G AND A OVERHEAD	7,001
RISC	19,800
MINE EQUIPMENT OPER.	19,612
MAINTENANCE MATERIAL	57,483
MAINTENANCE LABOR	16,976
PROPERTY TAX + INSUR	6,636
INTEREST ON WORKCAP	7,700
INTEREST ON WORKCAP	0,000
... 0 T A L ...	293,386
DEPREC - MINE	6,616
DEPREC - GROSS PROD	0,000
DEPREC - BUSINESS PLAT	0,000
DEPREC - PLANT	13,245
DEPREC - PROPS PLANT	13,245
DEPREC - OFF-SITES	19,730
DEPREC - ALL EXPENSE	19,730
COST + DEPR + DEPL	339,424
PROFIT BEFORE TAX	625,926
INCOME TAXES	325,276
TAX CREDIT	0,000
PROFIT AFTER TAX	300,251
AVERAGE ANNUAL NET PROFIT	202,773
GROSS OF OPERATIONS	346,291
GROSS CASHFLOWS	713,617
INVESTMENTS	
LAND	0,000
EQUIPMENT INVESTMENT	0,000
INITIAL PAYBACK	0,000
START-UP COSTS	0,000
INT. DURING CONSTR.	0,000
COMMITTEE FEES	0,000
EQUIPMENT REPLACEMENT	0,000
TOTAL FIXED INVEST	0,000
WORKING CAP PAID IN	-163,000
BORROWED CAPITAL	0,000
BORROWED WORKINGCAP	0,000
ACCR EQUIS OF TOTAL	6213,821
LONG REPAYMENT	93,912
W/CAP REPAYMENT	165,000
NET CASH FLOW	252,379
ACCR NET CASHFLOW	4170,581
-----	-----
NET CASH FLOW DISCOUNTED AT 20.01 / PERIOD -----	
FACTORS	.010
PRESNT VALUE	2,660
CUMULATIVE VALUE	-0,000

DESCRIPTION	YEAR	1												2												3																																																																											
		MONTH	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99
1.00	1960	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
1.00	1961	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	92	93	94	95	96	97	98	99	100
1.00	1962	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45	46	47	48	49	50	51	52	53	54	55	56	57	58	59	60	61	62	63	64	65	66	67	68	69	70	71	72	73	74	75	76	77	78	79	80	81	82	83	84	85	86	87	88	89	90	91	9								

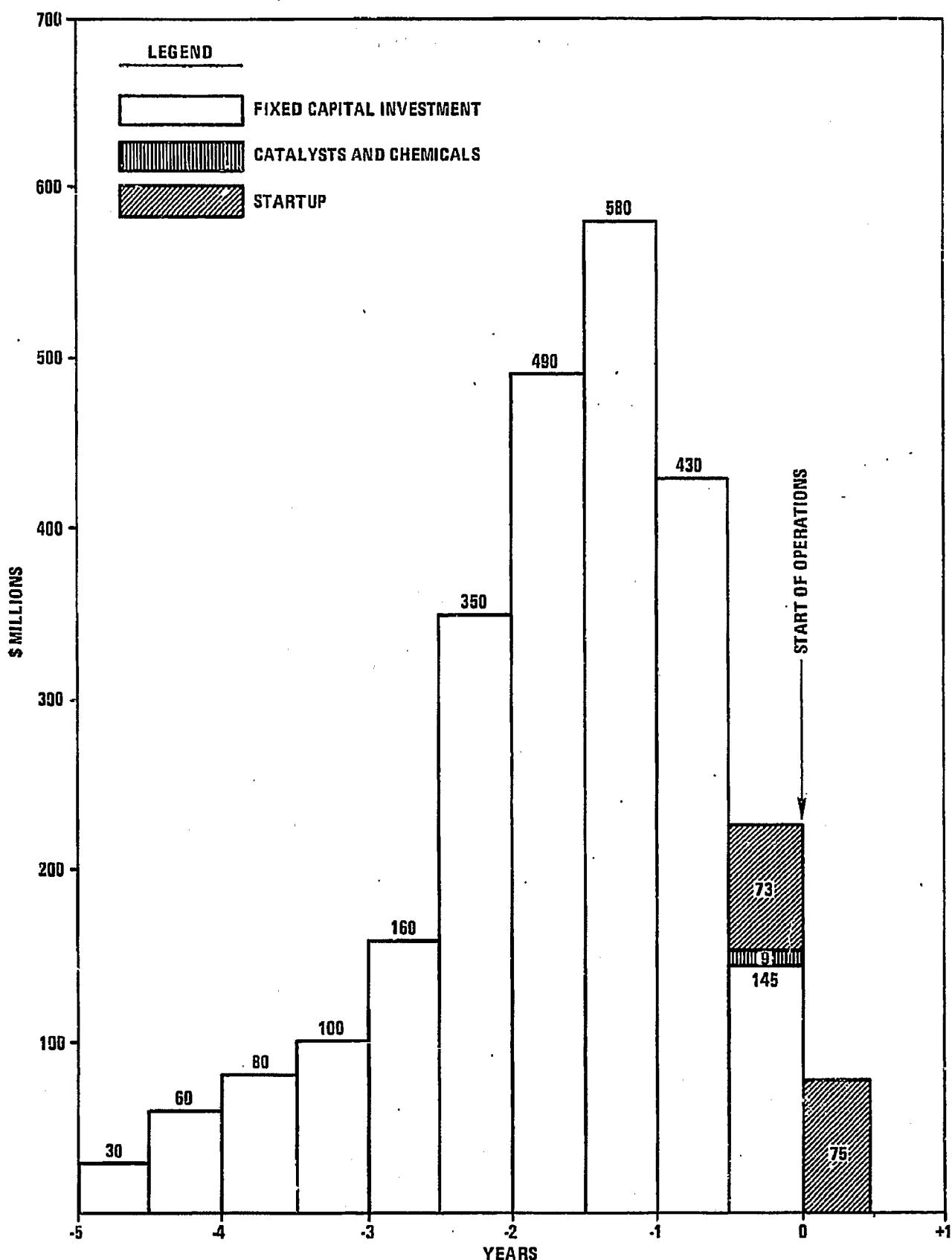


Figure 14-2 - Fund Drawdown Schedule

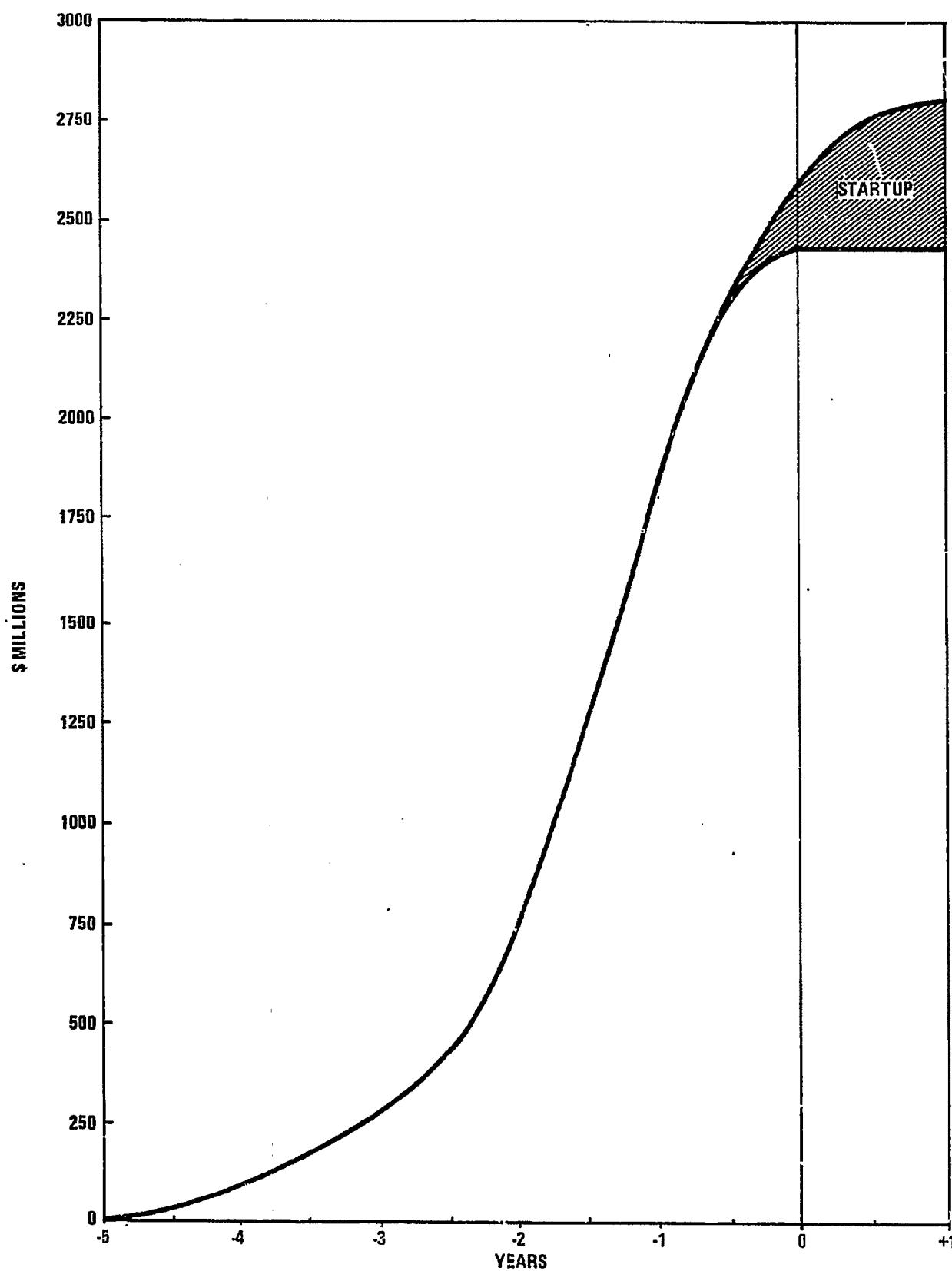


Figure 14-3 - Cumulative Fund Drawdown Schedule

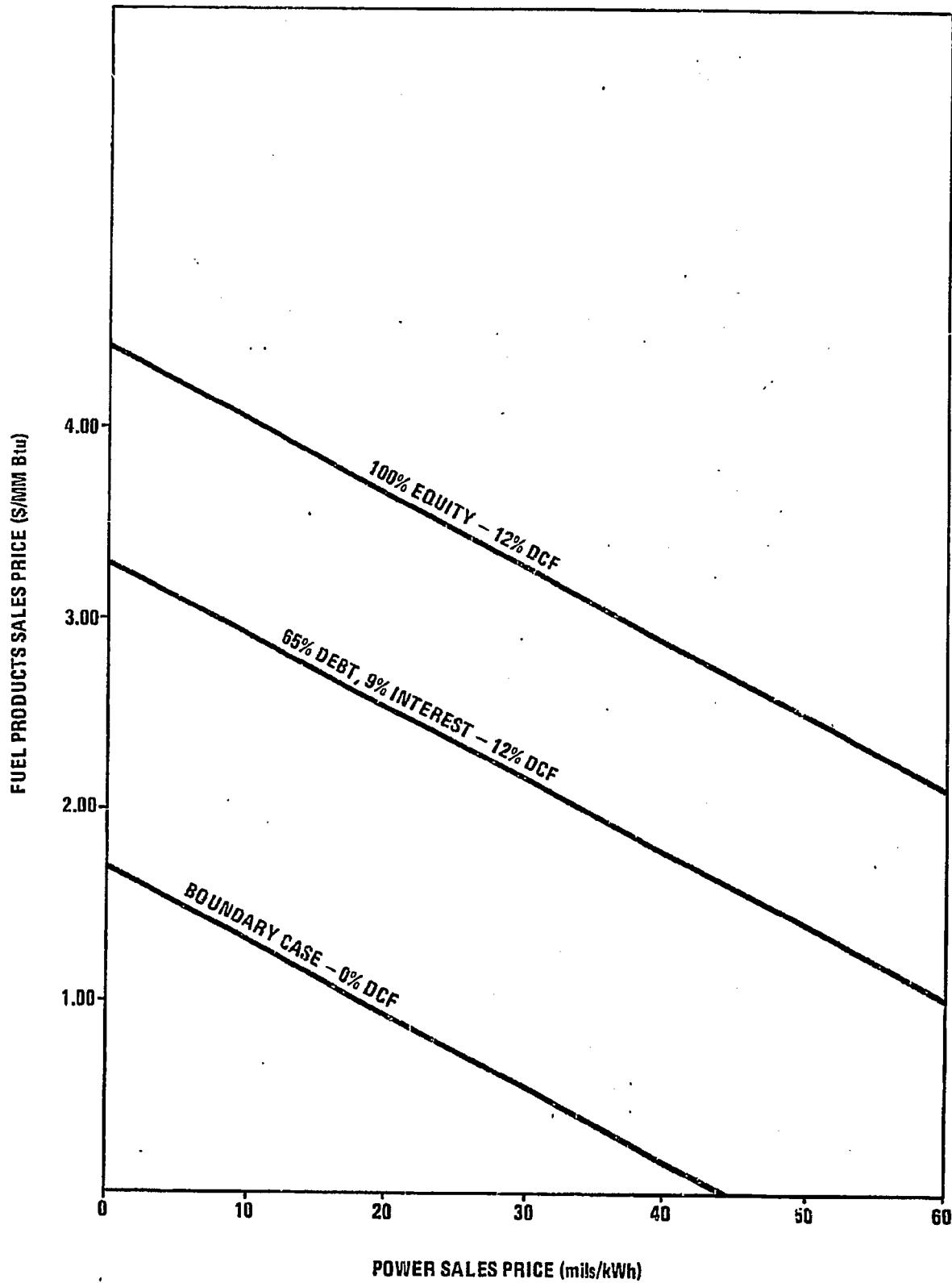


Figure 14-4 - Required Product Selling Price

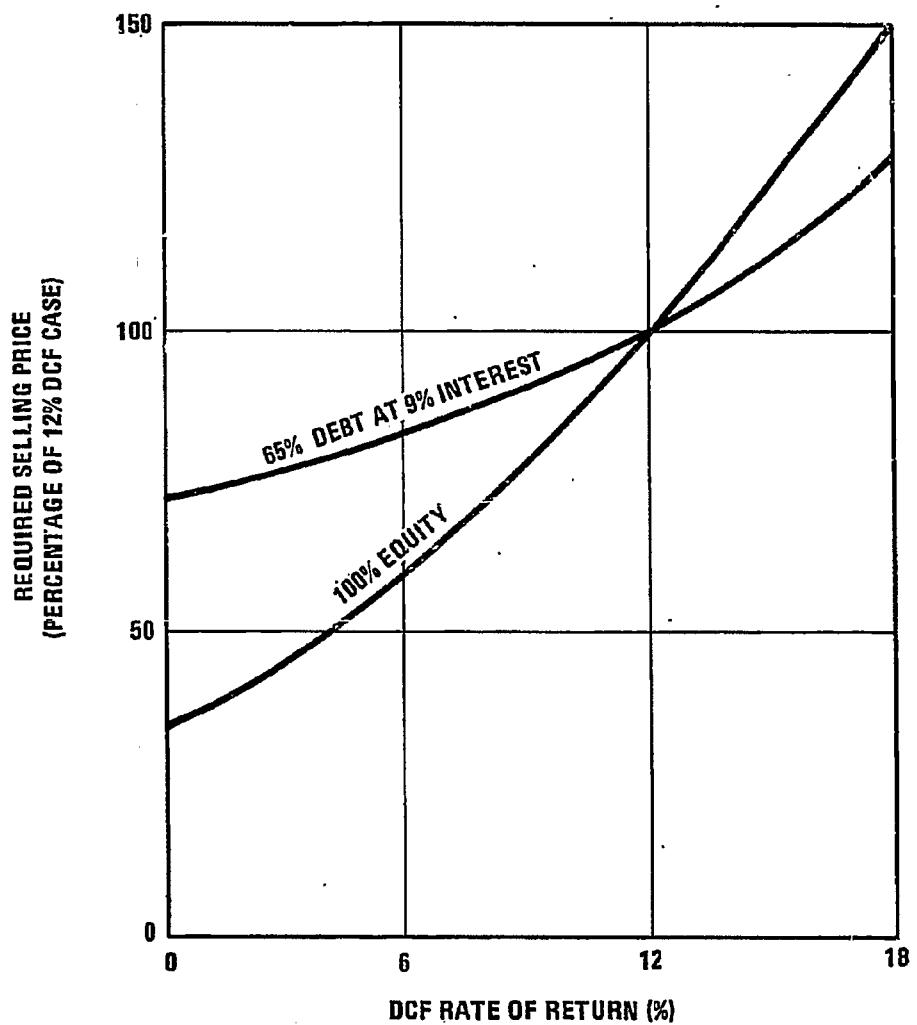


Figure 14-5 - Sensitivity of Required Product Selling Price to DCF

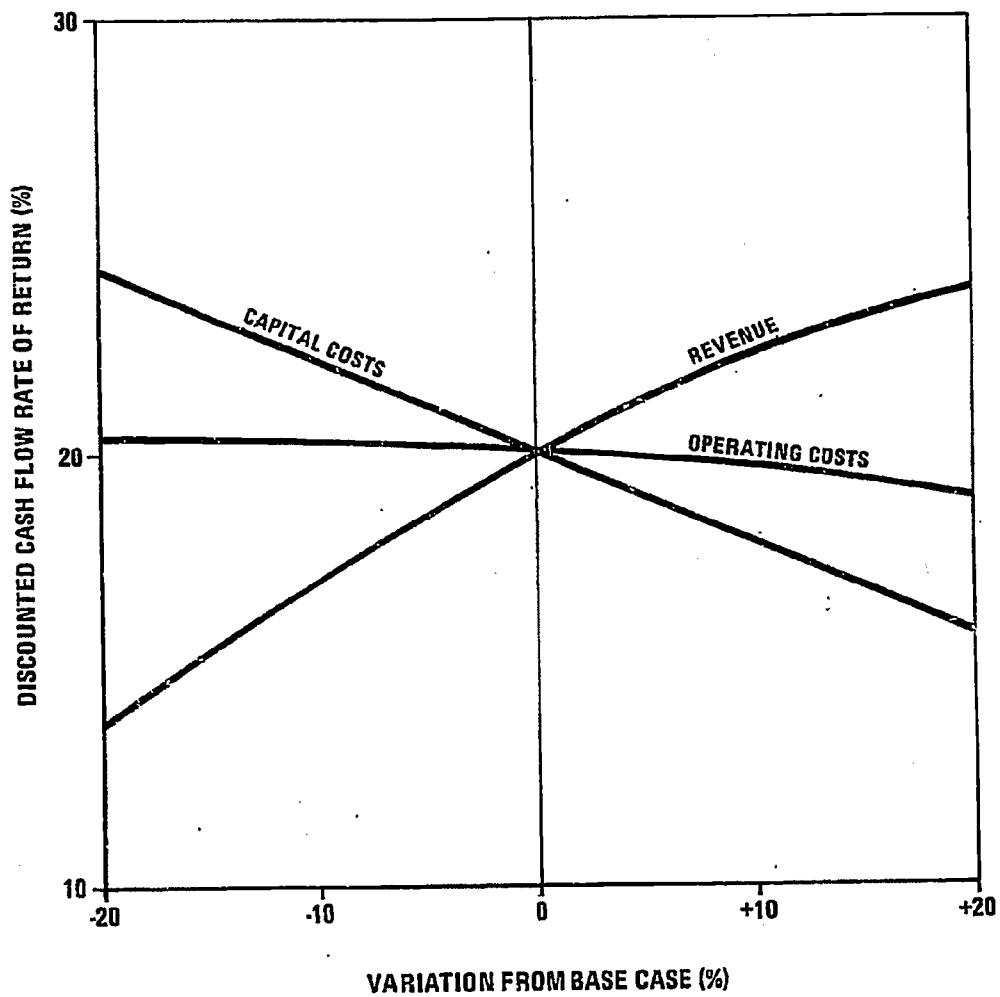


Figure 14-6 - Sensitivity Analysis of DCF
Possible Annual Revenue of \$842 Million
65% Debt at 9% Interest